

# INVESTOR PRESENTATION Q1'24

WEATHERFORD INTERNATIONAL PLC

# **DISCLAIMER**

This presentation contains projections and forward-looking statements concerning, among other things, the Company's quarterly and full-year revenues, adjusted EBITDA\*, adjusted EBITDA margin\*, adjusted free cash flow\*, net leverage\*, forecasts or expectations regarding business outlook, prospects for its operations, capital expenditures, expectations regarding future financial results, and are also generally identified by the words "believe," "project," "expect," "anticipate," "estimate," "outlook," "budget," "intend," "strategy," "plan," "guidance," "may," "should," "could," "will," "would," "will be," "will continue," "will likely result," and similar expressions, although not all forward-looking statements contain these identifying words. Such statements are based upon the current beliefs of Weatherford's management and are subject to significant risks, assumptions, and uncertainties. Should one or more of these risks or uncertainties materialize, or underlying assumptions prove incorrect, actual results may vary materially from those indicated in our forward-looking statements. Readers are cautioned that forward-looking statements are only predictions and may differ materially from actual future events or results, based on factors including but not limited to; global political disturbances, war, terrorist attacks, changes in global trade policies, weak local economic conditions and international currency fluctuations; general global economic repercussions related to U.S. and global inflationary pressures and potential recessionary concerns; various effects from the Russia Ukraine conflict including, but not limited to, nationalization of assets, extended business interruptions, sanctions, treaties and regulations imposed by various countries, associated operational and logistical challenges, and impacts to the overall global energy supply; cybersecurity issues; our ability to comply with, and respond to, climate change, environmental, social and governance and other sustainability initiatives and future legislative and regulatory measures both globally and in specific geographic regions; the potential for a resurgence of a pandemic in a given geographic area and related disruptions to our business, employees, customers, suppliers and other partners; the price and price volatility of, and demand for, oil and natural gas; the macroeconomic outlook for the oil and gas industry; our ability to generate cash flow from operations to fund our operations; our ability to effectively and timely adapt our technology portfolio, products and services to address and participate in changes to the market demands for the transition to alternate sources of energy such as geothermal, carbon capture and responsible abandonment, including our digitalization efforts; and the realization of additional cost savings and operational efficiencies.

These risks and uncertainties are more fully described in Weatherford's reports and registration statements filed with the Securities and Exchange Commission (the "SEC"), including the risk factors described in the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Accordingly, you should not place undue reliance on any of the Company's forward-looking statements. Any forward-looking statement speaks only as of the date on which such statement is made, and the Company undertakes no obligation to correct or update any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law, and we caution you not to rely on them unduly.



### Q1'24 FINANCIAL RESULTS - HIGHLIGHTS

### REVENUE

\$1,358 million



### **ADJ. EBITDA\***

\$336 million

**1** 5% QoQ

**25%** YoY

24.7%

**117 bps** QoQ

**206 bps** YoY

**Highest Margins in the Past 15 Years** 

### **ADJ. FREE CASH FLOW\***

\$82 million

**24.4%** Conversion (on Adj. EBITDA\*)

### **CAPITAL STRUCTURE**

- Expanded the size of our Credit Facility to \$680M
- Issued notice to redeem the remaining \$82 million of our 6.5% Senior Secured Notes due 2028

### **NASDAQ: WFRD**

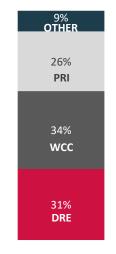
### **ABOUT WEATHERFORD**

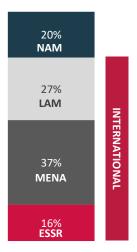
- 75 Countries & 340 Locations
- ~18,800 Team Members with 110 Nationalities
- ~80% International Revenue
- ~64% Service Revenue
- 3 Segments with 14 Major Product Lines

### **FINANCIAL HIGHLIGHTS**

- Q1'24 Operating Cash Flow of \$131M & Adj. Free Cash Flow\* of \$82M
- 0.6x Net Leverage\* lowest in over 15 Years
- Basic Earnings per Share: \$1.54

### **DIVERSIFIED PORTFOLIO: Q1'24 REVENUE SPLIT**





\*Non-GAAP - refer to the section titled Appendix

# Q1'24 SEGMENT OVERVIEW



# Drilling & Evaluation (DRE)

Well Construction & Completions

Production & Intervention

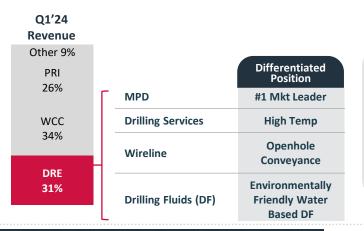
### DIGITALLY ENABLED OFFERINGS



Victus® Intelligent MPD



Centro<sup>™</sup> Well Construction Optimization Platform



### DRE:

Provides Reservoir Access and Sub-Surface Evaluation

### Q1'24 DRE Revenue Performance:

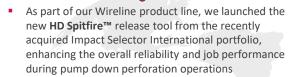
- DRE revenue increased by 13% YoY primarily due to increased Wireline and Drilling Services activity
- Acquisition integration on track to grow the Wireline Products business

### **OPERATIONAL & TECHNOLOGY HIGHLIGHTS: Q1'24**

### Europe

 ENI one-year contract for the supply of Managed Pressure Drilling ("MPD") on the deepwater Cassiopea Project

### **North America**



### Middle East

- Petroleum Development Oman awarded a five-year contract for MPD following successful technology trials over the past year, representing another proof point of the increasing market adoption of MPD
- A major operator awarded us a three-year contract for Wireline, Well Services and Pressure Pumping Services
- The powerful combination of market leading MPD and Drilling Services offering helped to flawlessly deliver a challenging reservoir section for Kuwait Oil Company

Launched our New Wired RipTide™ System which Leverages our Quattro Under Reamer Platform for Multiple Downhole

Tool Activations to Optimize Drilling Efficiency



# Drilling & Evaluation

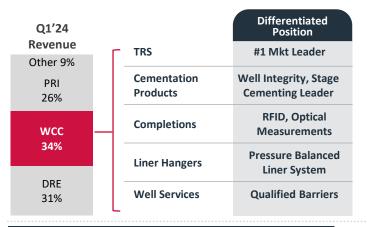
Well Construction & Completions (WCC)

Production & Intervention

### DIGITALLY ENABLED OFFERINGS







### WCC:

Provides Integrity Throughout the Well Construction & Production Phase

### Q1'24 WCC Performance:

 WCC revenue increased by 9% YoY primarily due to increased Completions and Tubular Running Services activity

### **OPERATIONAL & TECHNOLOGY HIGHLIGHTS: Q1'24**

### **North America**

- In the Gulf of Mexico, bp awarded a one-year contract for Completions equipment and Sand Control Solutions
- A major operator awarded a one-year contract for Tubular Running Services for its offshore deep-water operations in the Gulf of Mexico
- Tourmaline awarded Weatherford a one-year contract to provide Completions and Liner Hanger systems and services in Canada

### Middle East

- A major operator awarded us a three-year contract for our streamlined, single-trip deployment and retrieval system, including isolation barriers and bridge plugs
- Following the successful launch of our Pressure Balanced Liner system, Xpress™ XT, a major operator in the Middle East has now deployed this technology in offshore operations, reflecting confidence in the reliability and value proposition of this offering in challenging well conditions

### Asia

 PTTEP three-year contract for Tubular Running Services for an offshore project in the Gulf of Thailand Well Construction & Completions

Production & Intervention (PRI)

## DIGITALLY ENABLED OFFERINGS



ForeSite® Production
Optimization
Platform



Cygnet® SCADA Platform for Oil and Gas



ForeSite® Flow: Full-Range, Precise Flow-Measurement

### Differentiated Q1'24 **Position** Revenue Fishing & Other 9% **ISDT Re-Entry Leader PRI Artificial Lift** Large Installed Base with 26% **High Performance Units** WCC Digital **Production Optimization,** 34% Solutions Flow Measurement Sub-Sea **Drill Pipe Riser System** Intervention Leader (Brazil) DRF 31% **Fluid Chemistry Pressure Pumping**

### PRI:

Maximizes Asset Performance, Reservoir Performance and Recovery, and Provides Intervention and Abandonment Solutions

### O1'24 PRI Performance:

 PRI revenue flat YoY with lower North America activity offset by higher International ISDT activity

### **OPERATIONAL & TECHNOLOGY HIGHLIGHTS: Q1'24**

### **Latin America**

 Using a combination of proprietary technologies from Weatherford and the recently acquired Ardyne portfolio, we successfully completed a slot recovery operation for Equinor, delivering rig time savings through improved operational efficiency

### Sub-Saharan Africa-

 Chevron awarded
 Weatherford a fiveyear contract to provide Gas Lift services in Angola

### Asia

 Deployed our new AlphaV single trip cased hole exit system, eliminating dedicated well bore preparation runs, and improving efficiency

Expanded Production Optimization Platform with the Launch of ForeSite® 5.3 Combining AI/ML & Autonomous Control for Proactive Failure Prediction & Prevention of ESP & Rod Lift Systems Expanding Run Life and Improving Production

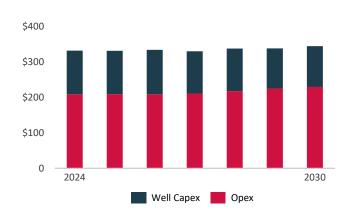
# **MARKET OUTLOOK**



### LONG-CYCLE INVESTMENT STRENGTH INTERNATIONAL AND OFFSHORE

### **Capex and Opex Outlook**

Well Capex, Production Opex (\$ billion)

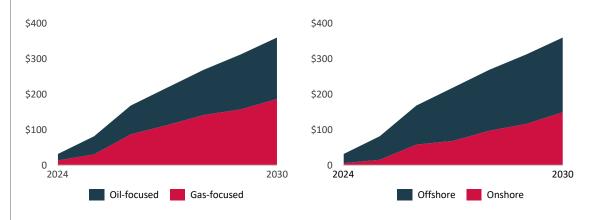


### **KEY TAKEAWAY**

- Steady capex investment continues
- Cycle-resistant production opex continues to grow

### **Project Final Investment Decision (FID) Outlook**

Cumulative Exploration and Well Capex (\$ billion) for FID commitments 2024-2030



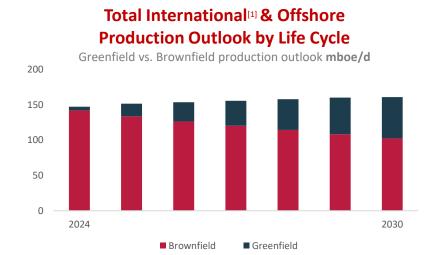
### **KEY TAKEAWAY**

- Unconventional gas boost international onshore FIDs post-2025
- Offshore projects dominate new investments sanctioning in mid-term
- Runway for incremental project opportunities through the end of the decade and beyond



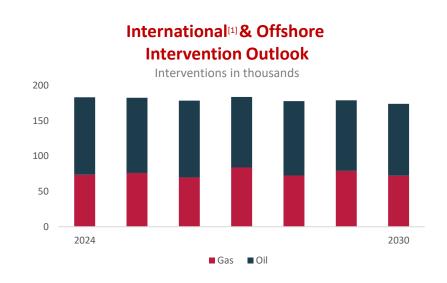
### SUPPLY SUSTAINABILITY REQUIRES BOTH NEW AND PRODUCING WELLS

Continued exploration, development, production optimization, and well rejuvenation will be needed





- Investment cycle to continue
- By 2030, currently producing fields will still contribute ~2/3 of production



### **KEY TAKEAWAY**

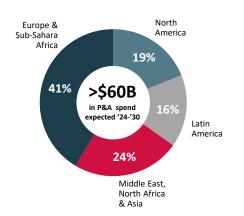
- Growing share of gas wells drives modest decline in number of land well interventions
- Offshore interventions activity remains stable in longer term

### SECURE, RESPONSIBLE WELL SOLUTIONS FOR TRADITIONAL AND NEW ENERGY

Sustainability driven by reliable end-of-life well management and diversity via New Energy

### Plug and Abandonment (P&A) Outlook

Spending by operating environment and region (\$ billion)

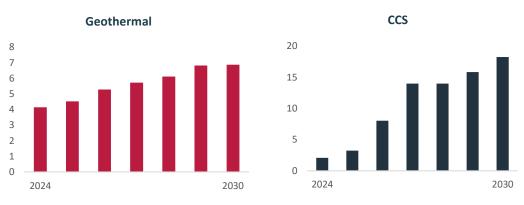


### **KEY TAKEAWAY**

- Mature offshore regions North Sea, Asia, Gulf of Mexico, Latin America – drive P&A demand
- Middle East and Latin America lead in onshore P&A candidates

### **New Energy Spending Outlook**

Geothermal and CCS spending (\$ billion)



### **KEY TAKEAWAY**

- Transferrable cross-industry expertise and technology readiness drive Geothermal growth
- CCS to grow at scale later in the decade providing resolution of regulatory and commercial challenges



# Priorities Strategi





- Gross Margin % expansion of 151 basis points YoY
- ROIC\* of 28.2% and ROA<sup>[1]</sup> of 9.3%





- Significant improvement in safety metrics (TRIR)
- Portfolio of digital offerings and integrated services across the well lifecycle





Strengthened executive leadership team with addition of EVP Operations Investing in training and development programs and new Human Capital Management platform



**LEAN OPERATIONS** 

- >280 basis points improvement in overhead costs as a % of revenue Q1'24 vs. FY'22
- 9 days reduction in NWC\* performance Q1'24 vs. Q1'23



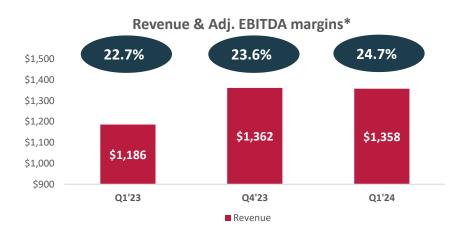
**CREATING** THE FUTURE

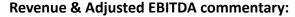
- >30% increase in RD&E spend in FY'23 vs. FY'21
  - >145% increase in Capex spend in FY'23 vs. FY'21

### CREATING SUSTAINABLE LONG-TERM VALUE

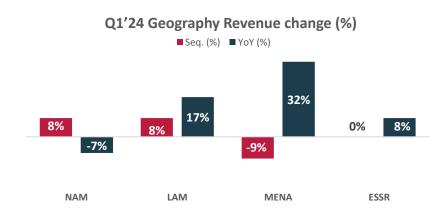
PASSION | ACCOUNTABILITY | INNOVATION | VALUE CREATION

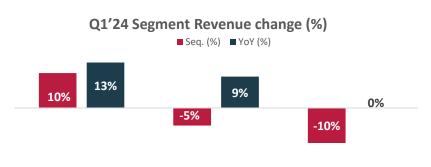
# **CONSOLIDATED REVENUE PERFORMANCE**





- Revenue up 15% YoY and flat sequentially
- International revenue increased 21% YoY driven by higher MENA, LAM, ESSR activity and decreased 2% sequentially
- Adj. EBITDA\* of \$336 million, a 24.7% margin, increased 25% and 206 basis points YoY and 5% and 117 basis points sequentially





# CONSOLIDATED FINANCIAL SUMMARY

(\$ in millions, except per share data)

| INCOME STATEMENT               | Q1'24   | Δ Seq.    | ∆ YoY     |
|--------------------------------|---------|-----------|-----------|
| Services Revenue               | \$865   | 3%        | 17%       |
| Products Revenue               | \$493   | (6%)      | 11%       |
| Total Revenues                 | \$1,358 | -         | 15%       |
| Operating Income               | \$233   | 8%        | 26%       |
| Gross Margin                   | \$474   | 2%        | 20%       |
| % Gross Margin                 | 34.9%   | 91 bps    | 151 bps   |
| Adjusted EBITDA*               | \$336   | 5%        | 25%       |
| % Adjusted EBITDA Margin*      | 24.7%   | 117 bps   | 206 bps   |
| Net Income                     | \$112   | (20%)     | 56%       |
| % Net Income Margin            | 8.2%    | (203 bps) | 218 bps   |
| GAAP Basic Earnings per Share  | \$1.54  | (21%)     | 54%       |
| ADJUSTED NET WORKING CAPITAL*  |         |           |           |
| Adjusted Net Working Capital*  | \$1,385 |           |           |
| Days of Revenue <sup>[1]</sup> | 95 days | 1 day     | (9 days)  |
| Accounts Receivable, Net       | \$1,251 |           |           |
| Days of Revenue <sup>[1]</sup> | 86 days | -         | (1 day)   |
| Inventories, Net               | \$850   |           |           |
| Days of Revenue <sup>[1]</sup> | 58 days | 2 days    | 1 day     |
| Accounts Payable               | \$716   |           |           |
| Days of Revenue <sup>[1]</sup> | 49 days | 1 day     | 9 days    |
| TOTAL CASH & CASH FLOW         |         |           |           |
| Total Cash [2]                 | \$937   | (\$126)   | (\$46)    |
| Operating Cash Flow            | \$131   | (\$244)   | \$47      |
| Adjusted free cash flow*       | \$82    | (\$233)   | \$55      |
| Capital Expenditures           | \$59    | (\$8)     | (\$5)     |
| % of Revenue                   | 4.3%    | (57 bps)  | (105 bps) |

- Revenue: Q1'24 YoY growth driven by higher DRE and WCC activity
- Gross margin %: 34.9% expanding 151 bps YoY driven by operational initiatives and pricing leverage
- Net Income: 56% YoY growth mainly due to improved operating margins & lower interest cost
  - Sequential decrease primarily due to nonrepeat of one-time tax benefits in Q4'23
- Adj. NWC\*: 9 days reduction in NWC days YoY
- Adj. FCF\*: 24.4% conversion from Adj. EBITDA\* in Q1'24 compared to 10.0% in Q1'23

<sup>\*</sup>Non-GAAP - refer to the section titled Appendix



# **DRILLING & EVALUATION**

| INCOME STATEMENT                | Q1′24 | Q4'23 | Q1′23 | Seq (%) | YoY (%) |
|---------------------------------|-------|-------|-------|---------|---------|
| Revenue                         | \$422 | \$382 | \$372 | 10%     | 13%     |
| Segment Adj. EBITDA             | \$130 | \$97  | \$108 | 34%     | 20%     |
| Segment Adj. EBITDA margin (%)* | 30.8% | 25.4% | 29.0% | 541 bps | 177 bps |

### **Segment Revenue Commentary:**

- YoY growth of 13% primarily due to higher wireline and drilling services activity.
- Sequential growth of 10% primarily due to higher drilling related services and wireline activity in NAM and LAM.
   Additionally, Canadian seasonality, and weather-related push out from prior quarter in LAM also contributed to this increase.

### **Segment Adj. EBITDA Commentary:**

- YoY growth of 20% primarily from drilling services, managed pressure drilling, and wireline
- Sequential growth of 34% primarily from managed pressure drilling and drilling-related services, and certain
  expected cost recoveries during the quarter



# WELL CONSTRUCTION & COMPLETIONS

| INCOME STATEMENT                | Q1′24 | Q4'23 | Q1′23 | Seq (%)   | YoY (%) |
|---------------------------------|-------|-------|-------|-----------|---------|
| Revenue                         | \$458 | \$480 | \$421 | (5%)      | 9%      |
| Segment Adj. EBITDA             | \$120 | \$131 | \$96  | (8%)      | 25%     |
| Segment Adj. EBITDA margin (%)* | 26.2% | 27.3% | 22.8% | (109 bps) | 340 bps |

### **Segment Revenue Commentary:**

- YoY growth of 9% primarily due to increased completions and tubular running services activity in MENA and offshore LAM, partly offset by lower activity in NAM
- Sequential decline of 5% primarily due to the timing of certain deliveries and sales in the Middle East in the prior quarter, partly offset by higher activity in LAM

### **Segment Adj. EBITDA Commentary:**

- YoY growth of 25% primarily from higher fall through in MENA around tubular running services & cementation products as well as increased offshore activity in LAM
- Sequential decline of 8% primarily due to lower activity in MENA, partly offset by higher completions activity
  in Brazil



# PRODUCTION & INTERVENTION

| INCOME STATEMENT                | Q1′24 | Q4′23 | Q1′23 | Seq (%)   | YoY (%) |
|---------------------------------|-------|-------|-------|-----------|---------|
| Revenue                         | \$348 | \$386 | \$349 | (10%)     | -       |
| Segment Adj. EBITDA             | \$73  | \$88  | \$68  | (17%)     | 7%      |
| Segment Adj. EBITDA margin (%)* | 21.0% | 22.8% | 19.5% | (182 bps) | 149 bps |

### **Segment Revenue Commentary:**

- Largely flat YoY primarily due to lower activity in NAM, partly offset by higher international intervention services & drilling tools activity
- Sequential decline of 10% primarily mainly due to seasonally lower international activity, partly offset by higher artificial lift activity in NAM

### **Segment Adj. EBITDA Commentary:**

- YoY growth of 7% primarily due to higher artificial lift margins & increased international activity in intervention services & drilling tools
- Sequential decline of 17% primarily due to the impact of lower activity

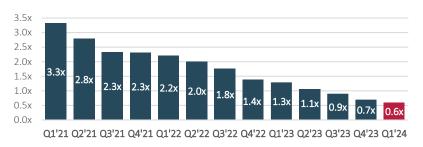
# CASH & CAPITAL DISCIPLINE: Q1'24

### Maintaining Capital Discipline while delivering on adjusted free cash flow\*

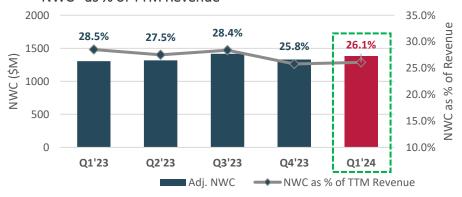
| NWC*: \$1,385 million                                   | Capex: \$59 million               | Adj. FCF*: \$82 million           |
|---|-----------------------------------|-----------------------------------|
| <b>26.1%</b> Net Working Capital (NWC)* as % of revenue | <b>4.3%</b> Capex as % of Revenue | <b>24.4%</b> Adj. FCF conversion* |

- NWC\* as % of TTM revenue in Q1'24 improved by 240 bps vs. Q1'23
- ~\$167 million debt repayment in Q1'24
- Expanded the size of our Credit Facility to \$680M
- Issued notice to redeem the remaining \$82M 6.5% Senior Secured Notes due 2028
- 0.6x net leverage\* lowest position in over 15 years

### Net Leverage (Net Debt/Adj. EBITDA)\*



### NWC\* as % of TTM Revenue



\*Non-GAAP – refer to the section titled Appendix

# **QUALITATIVE OUTLOOK: Q2'24 & FY'24**

### Q2'24

Consolidated revenues expected to increase 4-6%



DRE: + mid-single digitsWCC: + high-single digits

PRI: + mid-single digits



 Adjusted EBITDA margins\* expected to expand by 20-30 basis points vs. Q1'24



**CASH FLOW** 

- CAPEX expected to be ~\$65 80 million
- Adj. Free Cash Flow\* expected to be in line with Q1'24 despite higher cash interest and continued NWC\* investments for the FY'24

### FY'24

 Consolidated revenues expected to grow double digits to low-teens from FY'23

O DRE: + high teensO WCC: + high-single digitsO PRI: + mid-single digits

Adjusted EBITDA margins\* expected to hit 25%

- CAPEX expected to be ~5% of revenue
- Adj. Free Cash Flow\* expected to be >\$500 million
  - Higher Capex, Cash Taxes and NWC\* investments



# WHY INVEST IN WEATHERFORD

- Unique suite of products and services with leading technologies across the portfolio
- Direct beneficiary of international and offshore inflection
- **Top-tier operational and financial performance**
- Strategy towards asset light balance sheet, low investments and rigorous focus on working capital

Constant focus on cash flow generation and potential for shareholder returns

**LONG-TERM SHAREHOLDER VALUE CREATION** 



# **APPENDIX**

# **APPENDIX A**

(\$ in millions

### Non-GAAP Financial Measures Defined (Unaudited)

We report our financial results in accordance with U.S. generally accepted accounting principles (GAAP). However, Weatherford's management believes that certain non-GAAP financial measures (as defined under the SEC's Regulation G and Item 10(e) of Regulation S-K) may provide users of this financial information additional meaningful comparisons between current results and results of prior periods and comparisons with peer companies. The non-GAAP amounts shown in the following tables should not be considered as substitutes for results reported in accordance with GAAP, but should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted EBITDA\* - Adjusted EBITDA\* is a non-GAAP measure and represents consolidated income before interest expense, net, income taxes, depreciation and amortization expense, and excludes, among other items, restructuring charges, share-based compensation expense, as well as other charges and credits. Management believes adjusted EBITDA\* is useful to assess and understand normalized operating performance and trends. Adjusted EBITDA\* should be considered in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted EBITDA margin\* - Adjusted EBITDA margin\* is non-GAAP measure that is calculated by dividing consolidated adjusted EBITDA\* by consolidated revenues. Management believes adjusted EBITDA margin\* is useful to assess and understand normalized operating performance and trends. Adjusted EBITDA margin\* should be considered in addition to, but not as a substitute for consolidated net income margin and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted Free Cash Flow\* - Adjusted Free Cash Flow\* is a non-GAAP measure and represents cash flows provided by (used in) operating activities, less capital expenditures plus proceeds from the disposition of assets. Management believes adjusted free cash flow\* is useful to understand our performance at generating cash and demonstrates our discipline around the use of cash. Adjusted free cash flow\* should be considered in addition to, but not as a substitute for cash flows provided by operating activities and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted Net Working Capital\* - Adjusted net working capital\* is a non-GAAP measure that is calculated as accounts receivables, net plus inventories, net minus accounts payable. Management believes adjusted net working capital\* is useful to assess our ability to manage liquidity related to our direct operations. Adjusted net working capital\* should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted Net Working Capital as a Percentage of Revenue\* - Adjusted net working capital as a percentage of revenue\* is a non-GAAP measure that is calculated as adjusted net working capital divided by revenues for the trailing twelve months. Management believes adjusted net working capital as a percentage of revenue\* is useful to assess our ability to manage liquidity related to our direct operations. Adjusted net working capital as a percentage of revenue\* should be considered in addition to, but not as a substitute for working capital divided by revenues for the trailing twelve months, calculated as current assets less current liabilities divided by revenue, and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Net Debt\* - Net debt\* is a non-GAAP measure that is calculated taking short and long-term debt less cash and cash equivalents and restricted cash. Management believes the net debt\* is useful to assess the level of debt in excess of cash and cash and equivalents as we monitor our ability to repay and service our debt. Net debt\* should be considered in addition to, but not as a substitute for overall debt and total cash, and should be viewed in addition to the Company's results prepared in accordance with GAAP.

Net Leverage\* - Net leverage\* is a non-GAAP measure which is calculated by dividing by taking net debt\* divided by adjusted EBITDA\* for the trailing 12 months. Management believes the net leverage\* is useful to understand our ability to repay and service our debt. Net leverage\* should be considered in addition to, but not as a substitute for the individual components of above defined net debt\* divided by consolidated net income attributable to Weatherford, and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted Free Cash Flow Conversion\* - Adjusted free cash flow conversion\* is a non-GAAP measure that is calculated by dividing adjusted free cash flow\* by adjusted EBITDA\*. Management believes adjusted free cash flow conversion\* is useful to assess the level of normalized liquidity generated in the operating cycle. Adjusted free cash flow\* should be viewed in addition to, but not as a substitute for the GAAP measures described above for the respective components, and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

ROIC (Return on Invested Capital)\* - ROIC\* is a non-GAAP measure calculated by taking operating income less income taxes for the trailing 12 months as the numerator, divided by the sum of the average for current and long-term debt and total shareholders' equity at the beginning and end of the trailing 12 month period. Management believes ROIC\* is useful to assess our efficiency and profitability in generating returns from invested capital. Other companies may calculate ROIC\* differently than we do, which may limit its usefulness as a comparative measure. ROIC should be considered in addition to, but not as a substitute for net income attributable to Weatherford for the trailing 12 month beginning and end of the trailing 12 month period and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.



# **APPENDIX B**

(\$ in millions)

|  |    |        | C  | Quarters Ended |    |         |
|--|----|--------|----|----------------|----|---------|
|  | 3  | /31/24 |    | 12/31/23       |    | 3/31/23 |
| Revenues   | \$ | 1,358  | \$ | 1,362          | \$ | 1,186   |
| Net Income Attributable to Weatherford                     | \$ | 112    | \$ | 140            | \$ | 72      |
| Net Income Margin  |    | 8.2%   |    | 10.3%          |    | 6.1%    |
| Adjusted EBITDA*   | \$ | 336    | \$ | 321            | \$ | 269     |
| Adjusted EBITDA Margin*                                    |    | 24.7%  |    | 23.6%          |    | 22.7%   |
| Net Income Attributable to Weatherford                     | \$ | 112    | \$ | 140            | \$ | 72      |
| Net Income Attributable to Noncontrolling interests        |    | 11     |    | 7              |    | 9       |
| Income Tax Provision                                       |    | 59     |    | 2              |    | 38      |
| Interest Expense, Net of Interest Income of \$14 \$12 \$16 |    | 29     |    | 31             |    | 31      |
| Other Expense, Net   |    | 22     |    | 36             |    | 35      |
| Operating Income   |    | 233    |    | 216            |    | 185     |
| Depreciation and Amortization                              |    | 85     |    | 83             |    | 80      |
| Other (Credits) Charges                                    |    | 5      |    | 13             |    | (5)     |
| Share-Based Compensation                                   |    | 13     |    | 9              |    | 9       |
| Adjusted EBITDA*   | \$ | 336    | \$ | 321            | \$ | 269     |
| Cash Flows Provided by Operating Activities                | \$ | 131    | \$ | 375            | \$ | 84      |
| Capital Expenditures for Property, Plant and Equipment     | *  | (59)   | -  | (67)           | -  | (64)    |
| Proceeds from Disposition of Assets                        |    | 10     |    | . 7            |    | 7       |
| Adjusted Free Cash Flow*                                   | \$ | 82     | \$ | 315            | \$ | 27      |
| Adjusted Free Cash Flow Conversion* (Adj FCF*/Adj EBITDA*) |    | 24.4%  |    | 98.1%          |    | 10.0%   |

<sup>\*</sup>Non-GAAP – as reconciled to the GAAP measures above and defined in APPENDIX A

# **APPENDIX C**

(\$ in millions

|   |    |       |    |         | Quar | rters Ended |    |        |    | 1      |
|---|----|-------|----|---------|------|-------------|----|--------|----|--------|
|   | 3/ | 31/24 | 1  | 2/31/23 | 9    | /30/23      | 6  | /30/23 | 3, | /31/23 |
| Total Current Assets                            | \$ | 3,312 | \$ | 3,345   | \$   | 3,220       | \$ | 2,971  | \$ | 3,043  |
| Total Current Liabilities                       |    | 1,800 |    | 1,866   |      | 1,731       |    | 1,464  |    | 1,511  |
| Working Capital                                 | \$ | 1,512 | \$ | 1,479   | \$   | 1,489       | \$ | 1,507  | \$ | 1,532  |
|   |    |       |    |         |      |             |    |        |    |        |
| Accounts Receivable, Net                        | \$ | 1,251 | \$ | 1,216   | \$   | 1,261       | \$ | 1,068  | \$ | 1,088  |
| Inventories, Net                                |    | 850   |    | 788     |      | 776         |    | 751    |    | 719    |
| Accounts Payable                                |    | 716   |    | 679     |      | 620         |    | 502    |    | 502    |
| Adjusted Net Working Capital*                   | \$ | 1,385 | \$ | 1,325   | \$   | 1,417       | \$ | 1,317  | \$ | 1,305  |
| Revenues for the trailing twelve months ("TTM") |    | 5,307 |    | 5,135   |      | 4,982       |    | 4,789  |    | 4,579  |
|   |    |       |    |         |      |             |    |        |    |        |
| Working Capital / Revenues for TTM              |    | 28.5% |    | 28.8%   |      | 29.9%       |    | 31.5%  |    | 33.5%  |
| Adjusted Net Working Capital / Revenues for TTM |    | 26.1% |    | 25.8%   |      | 28.4%       |    | 27.5%  |    | 28.5%  |

|  |    |        |     |        | Quarte | ers Ended |    |       |    |         |  |
|--|----|--------|-----|--------|--------|-----------|----|-------|----|---------|--|
|  | 3, | /31/24 | 12/ | /31/23 | 9/3    | 30/23     | 6/ | 30/23 | 3/ | 3/31/23 |  |
| Total Current Assets                           | \$ | 3,312  | \$  | 3,345  | \$     | 3,220     | \$ | 2,971 | \$ | 3,043   |  |
| Total Current Liabilities                      |    | 1,800  |     | 1,866  |        | 1,731     |    | 1,464 |    | 1,511   |  |
| Working Capital                                | \$ | 1,512  | \$  | 1,479  | \$     | 1,489     | \$ | 1,507 | \$ | 1,532   |  |
| Cash and Cash Equivalents                      |    | (824)  |     | (958)  |        | (839)     |    | (787) |    | (833)   |  |
| Restricted Cash                                |    | (113)  |     | (105)  |        | (107)     |    | (135) |    | (150)   |  |
| Other Current Assets                           |    | (274)  |     | (278)  |        | (237)     |    | (230) |    | (253)   |  |
| Current Portion of Long-term Debt              |    | 101    |     | 168    |        | 91        |    | 33    |    | 120     |  |
| Accrued Salaries and Benefits                  |    | 298    |     | 387    |        | 339       |    | 293   |    | 271     |  |
| Income Tax Payable                             |    | 147    |     | 138    |        | 180       |    | 162   |    | 125     |  |
| Current Portion of Operating Lease Liabilities |    | 47     |     | 46     |        | 43        |    | 42    |    | 44      |  |
| Other Current Liabilities                      |    | 491    |     | 448    |        | 458       |    | 432   |    | 449     |  |
| Adjusted Net Working Capital*                  | \$ | 1,385  | \$  | 1,325  | \$     | 1,417     | \$ | 1,317 | \$ | 1,305   |  |



# **APPENDIX D**

(\$ in millions)

|   | _  | 3/31/24 | 12/31/23    | 9/ | 30/23 | 6/ | 30/23 | 3/ | 31/23 | 12 | /31/22 | 9/ | 30/22 | 6/ | 30/22 | 3/ | 31/22 | 12 | /31/21 | 9/ | 30/21 | 6/ | 30/21 | 3/ | 31/21 |
|---|----|---------|-------------|----|-------|----|-------|----|-------|----|--------|----|-------|----|-------|----|-------|----|--------|----|-------|----|-------|----|-------|
| Short-term Borrowings and Current Portion of Long-term Debt | \$ | 101     | \$<br>168   | \$ | 91    | \$ | 33    | \$ | 120   | \$ | 45     | \$ | 14    | \$ | 64    | \$ | 13    | \$ | 12     | \$ | 211   | \$ | 10    | \$ | 11    |
| Long-term Debt  |    | 1,629   | 1,715       |    | 1,864 |    | 1,993 |    | 2,067 |    | 2,203  |    | 2,366 |    | 2,366 |    | 2,416 |    | 2,416  |    | 2,431 |    | 2,605 |    | 2,602 |
| Total Debt  | \$ | 1,730   | \$<br>1,883 | \$ | 1,955 | \$ | 2,026 | \$ | 2,187 | \$ | 2,248  | \$ | 2,380 | \$ | 2,430 | \$ | 2,429 | \$ | 2,428  | \$ | 2,642 | \$ | 2,615 | \$ | 2,613 |
|   |    |         |             |    |       |    |       |    |       |    |        |    |       |    |       |    |       |    |        |    |       |    |       |    |       |
| Cash and Cash Equivalents                                   | \$ | 824     | \$<br>958   | \$ | 839   | \$ | 787   | \$ | 833   | \$ | 910    | \$ | 933   | \$ | 879   | \$ | 841   | \$ | 951    | \$ | 1,291 | \$ | 1,217 | \$ | 1,177 |
| Restricted Cash   |    | 113     | 105         |    | 107   |    | 135   |    | 150   |    | 202    |    | 210   |    | 211   |    | 215   |    | 162    |    | 155   |    | 170   |    | 166   |
| Total Cash  | \$ | 937     | \$<br>1,063 | \$ | 946   | \$ | 922   | \$ | 983   | \$ | 1,112  | \$ | 1,143 | \$ | 1,090 | \$ | 1,056 | \$ | 1,113  | \$ | 1,446 | \$ | 1,387 | \$ | 1,343 |

| Components of Net Debt                                      |     | 3/31/24 |    | 12/31/23 | 9/ | 30/23 | 6/ | /30/23 | 3/ | 31/23 | 12 | /31/22 | 9,  | /30/22 | 6,     | /30/22 | 3/ | /31/22 | 12 | /31/21 | 9, | /30/21       | 6/     | 30/21 | 3/ | /31/21  |
|---|-----|---------|----|----------|----|-------|----|--------|----|-------|----|--------|-----|--------|--------|--------|----|--------|----|--------|----|--------------|--------|-------|----|---------|
| Short-term Borrowings and Current Portion of Long-term Debt | \$  | 101     | \$ | 168      | \$ | 91    | \$ | 33     | \$ | 120   | \$ | 45     | \$  | 14     | \$     | 64     | \$ | 13     | \$ | 12     | \$ | 211          | \$     | 10    | \$ | 11      |
| Long-term Debt  |     | 1,629   |    | 1,715    |    | 1,864 |    | 1,993  |    | 2,067 |    | 2,203  |     | 2,366  |        | 2,366  |    | 2,416  |    | 2,416  |    | 2,431        |        | 2,605 |    | 2,602   |
| Less: Cash and Cash Equivalents                             |     | 824     |    | 958      |    | 839   |    | 787    |    | 833   |    | 910    |     | 933    |        | 879    |    | 841    |    | 951    |    | 1,291        |        | 1,217 |    | 1,177   |
| Less: Restricted Cash                                       |     | 113     |    | 105      |    | 107   |    | 135    |    | 150   |    | 202    |     | 210    |        | 211    |    | 215    |    | 162    |    | 155          |        | 170   |    | 166     |
| Net Debt*   | \$  | 793     | \$ | 820      | \$ | 1,009 | \$ | 1,104  | \$ | 1,204 | \$ | 1,136  | \$  | 1,237  | \$     | 1,340  | \$ | 1,373  | \$ | 1,315  | \$ | 1,196        | \$     | 1,228 | \$ | 1,270   |
| Net Income (Loss) for the trailing 12 months                | ,   | 457     |    | 417      |    | 349   | ć  | 254    | ć  | 178   | ċ  | 26     | ć   | (207)  |        | (330)  |    | (414)  | ė  | (450)  | ċ  | (489)        | ,      | (568) | ċ  | (1,071) |
|   | خ د | 1,253   |    | 1,186    | ÷  | 1.131 | ÷  | 1.040  | ç  | 935   | ÷  | 817    | خ خ | 705    | ڊ<br>خ | 670    | ÷  | 620    | ÷  | 571    | ÷  | (403)<br>E1E | ÷<br>خ | 440   | ç  | 383     |
| Adjusted EBITDA* for the trailing 12 months                 | Þ   | 1,233   |    | 1,100    | Þ  | 1,131 | Þ  | 1,040  | Þ  | 333   | Þ  | 01/    | Ş   | 703    | Ş      | 070    | Þ  | 020    | Þ  | 3/1    | Þ  | 313          | Þ      | 440   | Þ  | 303     |
| Net Leverage* (Net Debt*/Adjusted EBITDA*)                  |     | 0.6     | х  | 0.7      | x  | 0.9 x |    | 1.1 x  |    | 1.3 x |    | 1.4 x  |     | 1.8 x  |        | 2.0 x  |    | 2.2 x  |    | 2.3 x  |    | 2.3 x        |        | 2.8 x |    | 3.3 x   |

<sup>\*</sup>Non-GAAP – as reconciled to the GAAP measures above and defined in APPENDIX A



# **APPENDIX E**

(\$ in millions)

|   |    | Traili | ng Twe | Ive Months E | 3  |         |
|---|----|--------|--------|--------------|----|---------|
|   | 3  | /31/24 | 13     | 2/31/23      |    | 3/31/23 |
| Numerator   |    |        |        |              |    |         |
| Net Income Attributable to Weatherford                            | \$ | 457    | \$     | 417          | \$ | 178     |
| Denominator   |    |        |        |              |    |         |
| Average Total Shareholders' Equity                                | \$ | 843    | \$     | 737          | \$ | 506     |
| Net Income Attributable to Weatherford/Total Shareholders' Equity |    | 54.2%  |        | 56.6%        |    | 35.2%   |

|  | Traili      | ing Tw | velve Months E | Ending |         |  |  |  |
|--|-------------|--------|----------------|--------|---------|--|--|--|
|  | <br>3/31/24 |        | 12/31/23       |        | 3/31/23 |  |  |  |
| Numerator                                  |             |        |                |        |         |  |  |  |
| Operating Income                           | \$<br>868   | \$     | 820            | \$     | 579     |  |  |  |
| - Income Tax Provision                     | 78          |        | 57             |        | 97      |  |  |  |
| Operating Income Less Income Tax Provision | \$<br>790   | \$     | 763            | \$     | 482     |  |  |  |
|  |             |        |                |        |         |  |  |  |
| Denominator                                |             |        |                |        |         |  |  |  |
| Average Current Portion of Long-term Debt  | \$<br>111   | \$     | 107            | \$     | 67      |  |  |  |
| + Average Long-term Debt                   | 1,848       |        | 1,959          |        | 2,242   |  |  |  |
| + Average Total Shareholders' Equity       | 843         |        | 737            |        | 506     |  |  |  |
| Average Invested Capital                   | \$<br>2,802 | \$     | 2,802          | \$     | 2,814   |  |  |  |
| ROIC (Return on Invested Capital)*         | 28.2%       |        | 27.2%          |        | 17.1%   |  |  |  |

<sup>\*</sup>Non-GAAP – as reconciled to the GAAP measures above and defined in APPENDIX A



# **APPENDIX F**

(\$ in millions)

### Supplemental Financial Information (Unaudited)

|  | <br>Trailing Twelve Months Ending |    |       |         |       |  |  |  |
|--|-----------------------------------|----|-------|---------|-------|--|--|--|
|  | 3/31/24                           |    |       | 3/31/23 |       |  |  |  |
| Numerator                              |                                   |    |       |         |       |  |  |  |
| Net Income Attributable to Weatherford | \$<br>457                         | \$ | 417   | \$      | 178   |  |  |  |
| Denominator                            |                                   |    |       |         |       |  |  |  |
| Average Total Assets <sup>1</sup>      | \$<br>4,900                       | \$ | 4,894 | \$      | 4,697 |  |  |  |
| ROA (Return on Assets)                 | 9.3%                              |    | 8.5%  |         | 3.8%  |  |  |  |

<sup>[1]</sup> The average is based on the addition of the account balance at the end of the current period to the account balance at the end of the prior period and dividing by 2



# **APPENDIX G**

(\$ in millions)

# Supplemental Financial Information (Unaudited)

|                                   | Quarters Ended |    |          |    |         |    |          |    |         |  |
|-----------------------------------|----------------|----|----------|----|---------|----|----------|----|---------|--|
| Certain Balance Sheet Data        | 3/31/24        |    | 12/31/23 |    | 3/31/23 |    | 12/31/22 |    | 3/31/22 |  |
| Total Assets                      | \$<br>5,090    | \$ | 5,068    | \$ | 4,709   | \$ | 4,720    | \$ | 4,684   |  |
| Current Portion of Long-term Debt | 101            |    | 168      |    | 120     |    | 45       |    | 13      |  |
| Long-term Debt                    | 1,629          |    | 1,715    |    | 2,067   |    | 2,203    |    | 2,416   |  |
| Total Shareholders' Equity        | 1,100          |    | 922      |    | 586     |    | 551      |    | 426     |  |



# THANK YOU



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