

# **DISCLAIMER**





This document contains forward-looking statements regarding future events and the future results of Eni that are based on current expectations, estimates, forecasts, and projections about the industries in which Eni operates and the beliefs and assumptions of the management of Eni. In addition, Eni's management may make forward-looking statements orally to analysts, investors, representatives of the media and others. In particular, among other statements, certain statements with regard to management objectives, trends in results of operations, margins, costs, return on capital, risk management and competition are forward looking in nature. Words such as 'expects', 'anticipates', 'goals', 'goals', 'projects', 'intends', 'plans', 'believes', 'seeks', 'estimates', variations of such words, and similar expressions are intended to identify such forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties, and assumptions that are difficult to predict because they relate to events and depend on circumstances that will occur in the future. Therefore, Eni's actual results may differ materially and adversely from those expressed or implied in any forward-looking statements. Factors that might cause or contribute to such differences include, but are not limited to, those discussed in Eni's Annual Reports on Form 20-F filed with the U.S. Securities and Exchange Commission (the "SEC") under the section entitled "Risk factors" and in other sections. These factors include but are not limited to:

- Fluctuations in the prices of crude oil, natural gas, oil products and chemicals;
- Strong competition worldwide to supply energy to the industrial, commercial and residential energy markets;
- Safety, security, environmental and other operational risks, and the costs and risks associated with the requirement to comply with related regulation, including regulation on GHG emissions;
- Risks associated with the exploration and production of oil and natural gas, including the risk that exploration efforts may be unsuccessful and the operational risks associated with development projects;
- Uncertainties in the estimates of natural gas reserves;
- The time and expense required to develop reserves;
- Material disruptions arising from political, social and economic instability, particularly in light of the areas in which Eni operates;
- Risks associated with the trading environment, competition, and demand and supply dynamics in the natural gas market, including the impact under Eni take-or-pay long-term gas supply contracts;
- Laws and regulations related to climate change;
- Risks related to legal proceedings and compliance with anti-corruption legislation;
- Risks arising from potential future acquisitions; and
- Exposure to exchange rate, interest rate and credit risks.

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# **OUR APPROACH TO THE ENERGY TRILEMMA**



# ENVIRONMENTAL SUSTAINABILITY



**AFFORDABILITY** 

Energy mix diversification

Geographical diversification

Deployment of new technologies

Gas as a bridge energy source

New business and financing model

Fast time to market

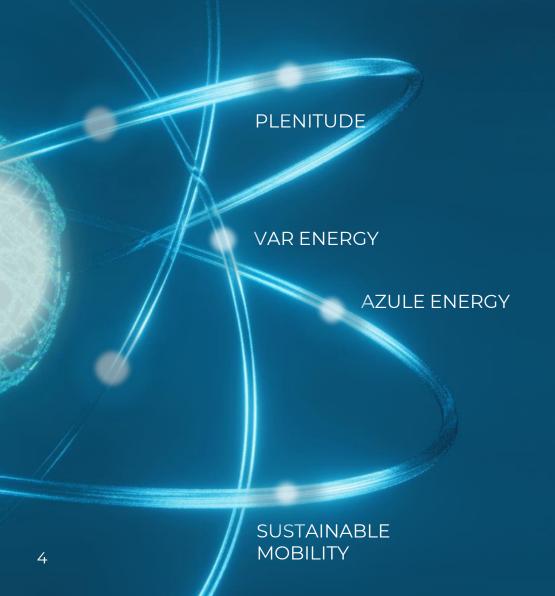




# THE SATELLITE MODEL







STRIKING THE RIGHT BALANCE BETWEEN **INVESTMENTS**AND **RETURNS** 

through:

ACCESS TO SPECIALIZED CAPITAL

FINANCIAL STRUCTURE OPTIMIZATION

GOVERNANCE TAILORED TO ACCESS ENI'S TECHNOLOGIES, KNOW-HOW AND SERVICES

# **2022 A YEAR OF DELIVERY** (1/2)

**ACHIEVED MILESTONES** 



**50% RUSSIAN GAS REPLACEMENT** mainly North & West Africa

**CÔTE D'IVOIRE** 

Baleine FID

**ALGERIA**Berkine South start-up

**LNG** 

Mozambique Coral start-up Congo LNG FID

### **EXPLORATION**

**~750 MBOE** discovered resources mainly in Côte d'Ivoire, Cyprus, UAE and Algeria

< 2 \$/BOE Unit Exploration Cost

### **DOWNSTREAM**

Refining **OPTIMIZATION & FLEXIBILITY** 

**PALM OIL FREE** 

**SAF PRODUCTION** started

**PORTO MARGHERA** 

transformation

Increased share in **NOVAMONT** 

# **AGRIHUB**

FIRST BIO-FEEDSTOCK CARGOES FROM KENYA

**AGRO-INDUSTRIAL PRESENCE** 

in Congo, Mozambique, Angola, Ivory Coast, Rwanda, Kazakhstan and Italy

### **PORTFOLIO**

**NORWAY** 

Var Energy IPO

**ALGERIA** 

Acquisition of bp assets

**CONGO** 

Tango FLNG acquisition

**ANGOLA** 

Azule operational

**SPAC** 

NEOA IPO

### **PLENITUDE**

**RENEWABLE** 

2x installed capacity

**RETAIL** 

Resilient in a challenging environment

**E-MOBILITY** Fast growing network, ongoing expansion in EU

# CCS

SECOND CCS PROJECT IN

**UK** to decarbonize the Bacton and Thames Estuary area

**RAVENNA CCS PROJECT** 

FID for PHASE 1
Eni and Snam JV formed

# DECARBONIZATION TARGETS

COMMITTED TO COP26'S GLOBAL METHANE PLEDGE targets to reduce methane emissions by 30% by 2030

Announced new intermediate targets of **35% by 2030 and 80% by 2040** in **Eni Net Absolute GHG Emissions Scope 1+2+3** 

33% reduction in Upstream emissions Scope 1+2 2022 vs 2018

# **2022 A YEAR OF DELIVERY** (2/2)

REINFORCING FINANCIAL PERFORMANCE



**EBIT** 

**€ 20.4** BLN

STRONG CONTRIBUTIONS FROM EACH BUSINESS LINE

ROBUST CASH GENERATION STRENGHTENING BALANCE SHEET AND FUNDING INVESTMENTS AND DISTRIBUTION

PROFIT FROM ASSOCIATES

**€ 2.6** BLN

GROWING CONTRIBUTION AT ASSOCIATES LEVEL

**NET PROFIT** 

**€ 13.3** BLN

~3X FY 2021

CFFO

**€ 20.4** BLN

FY FCF 4X COVERING YEARLY DIVIDENDS

**CAPEX** 

**€ 8.2** BLN

IN LINE WITH GUIDANCE, AT CONSTANT FX

**LEVERAGE** 

13%

NET DEBT AT € 7.0 BLN

DIVIDEND & BUYBACK

**0.88** €/SHARE **€ 2.4** BLN

27% OF CFFO

CASHFLOW RESULTS | € BLN 20.4 BUYBACK DIVIDEND CONTRIBUTION 2.0 2022 OTHERS 2022 WORKING DISTRIBUTION ORGANIC NET **CFFO** CAPITAL CAPEX PORTFOLIO **NET DEBT** REDUCTION



# NATURAL RESOURCES

**VALUE CREATION LEVERS** 



INCREASE EQUITY GAS AND LNG LEVERAGING VALUE CHAIN INTEGRATION

DISCIPLINED AND SELECTIVE UPSTREAM CAPEX

PORTFOLIO VALUE CREATION

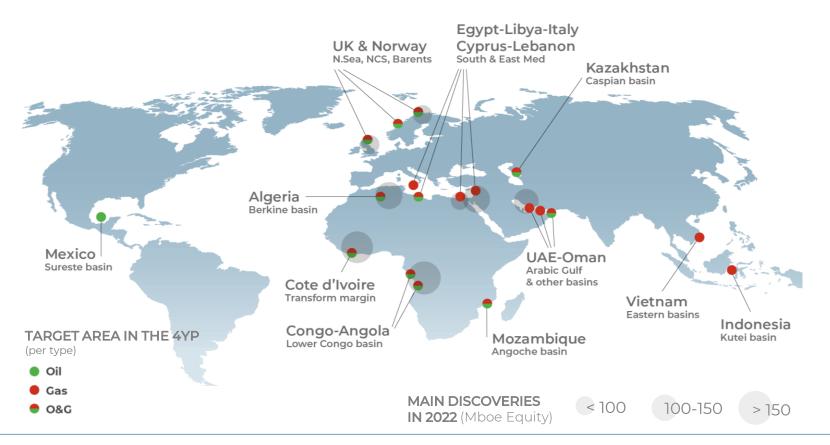
LOW CARBON AND EFFICIENCY



- ACCRETIVE PRODUCTION GROWTH
- INDUSTRY LEADING
  TIME TO MARKET
- FROM INTEGRATION
- BUSINESSES
  TO SUSTAIN ENERGY
  TRANSITION
- DELIVERING ON NET ZERO TARGETS

# **EXPLORATION**

### EXPLORING FOR A PURPOSE AND VALUE

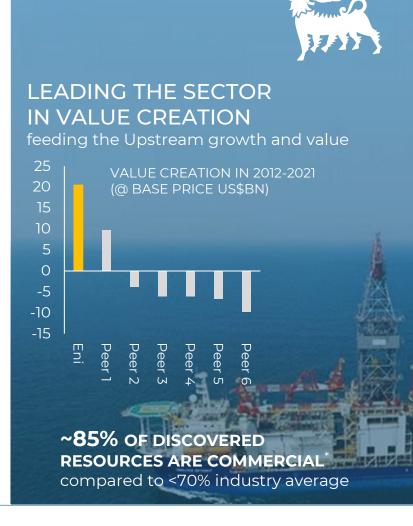


# ~1.5 \$/boe AVG 2023-2026 UNIT EXPLORATION COST

~75% lower than industry in the last 10 years\*

2023-2026: EXPECTED EQUITY RESOURCES **2.2 bln boe** 

of which 60% gas



2023-2026: EXPLORATION CAPEX 2.1 € bln

# SUPERIOR UPSTREAM PORTFOLIO

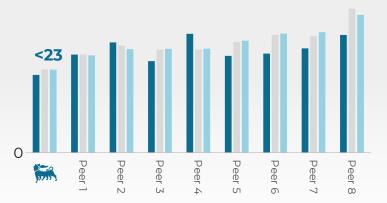
FFFDING OUR GROWTH

## **FOCUS ON EFFICIENCY & COMPETITIVENESS**

ROLLING AVERAGES OF TECHNICAL COSTS (\$/BOE)\*

**2**017-19 **2**018-20 **2**019-21





### ~ 3.5 YEARS TIME-TO-MARKET

from discovery to production (~2x faster than industry average)

# **UNEQUALLED PAST AND** PRESENT QUALITY OF ASSETS

**IMPAIRMENTS REPORTED** IN 2017-2021 (B\$)





### A RESILIENT PORTFOLIO

regularly stress tested with lowest carbon scenario

\*Based on company disclosed data adjusted for consistent comparison basis. Peers include Apache, BP, Chevron, ConocoPhillips, Equinor, ExxonMobil, Shell and TotalEnergies. Discounted Net Cash flow data are after tax amounts. Impairment data are net pre-tax amounts. Source: annual reports or quarterly result announcements (perimeters may differ from peer to peer).

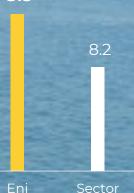
Peers for impairments and DCNF/boe include BP, Chevron, ConocoPhillips, Equinor, ExxonMobil, Shell and TotalEnergies.



# **ADDING HIGH VALUE RESERVES**

DNCF/BOE OF PROVED RESERVES IN 2021 (\$/BOE)





**FAST, COMPETITIVE** AND SUSTAINABLE

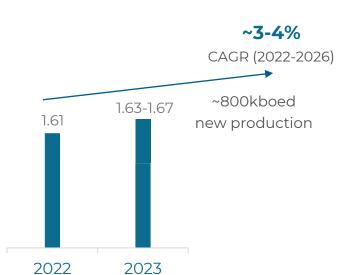
# **UPSTREAM OUTLOOK**





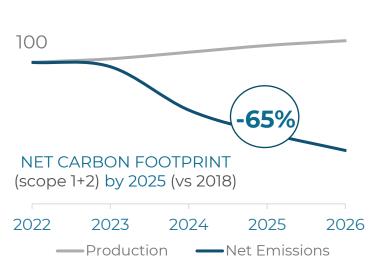
### **UPSTREAM PRODUCTION**

Mboed



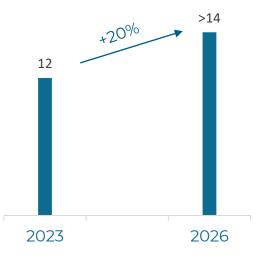
# **UPSTREAM NET GHG SCOPE 1+2 EMISSIONS Vs PRODUCTION**

Indexed



### **ORGANIC FCF\* PER BARREL** (@ constant 2023 scenario)

\$/boe



FCF pre working capital

# **PORTFOLIO**

BREAKEVEN ~ 20 \$/BBL

# **NEW PROJECTS**





# **GLOBAL GAS & LNG PORTFOLIO**

RESILIENT AND RE-SHAPED

### CONTRIBUTING TO SECURITY OF SUPPLY WHILE STEPPING UP VALUE DELIVERY

**GAS SOURCES** 

Russia

Africa

Asia

Pipe

LNG

Europe

BY REGION & PIPE

2026

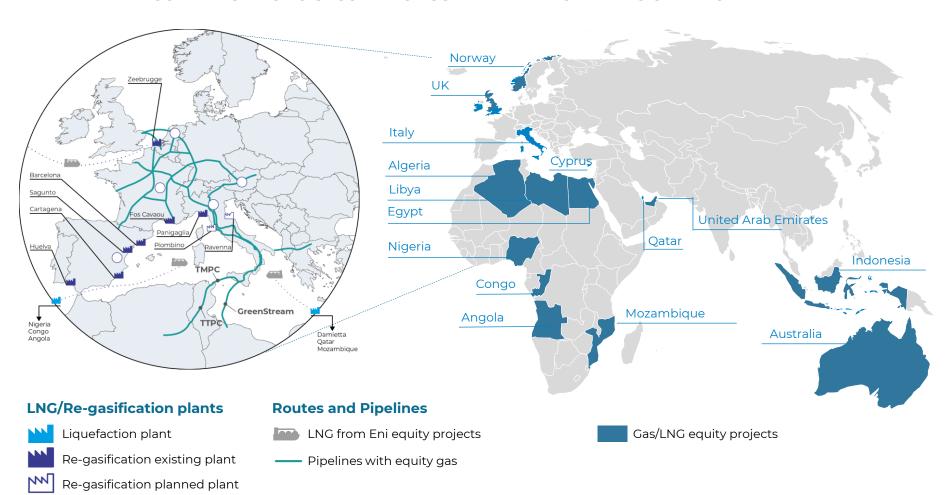
2026

2021

15%

2021

85%



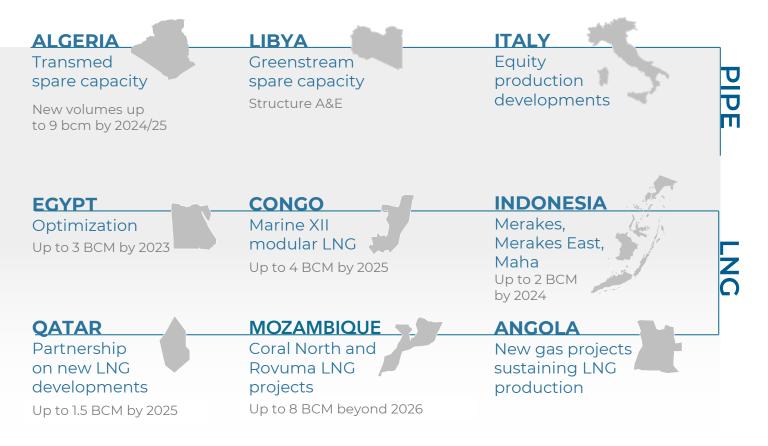
### LEVERAGING FLEXIBILITY AND INCREASING EQUITY SOURCED GAS & LNG

Storage capacity

# **GGP**

A NEW SUPPLY PARADIGM SET UP TO EXTRACT VALUE FROM A SUSTAINED VOLATILE MARKET ENVIRONMENT

# A GLOBAL PORTFOLIO OF SHORT, MEDIUM & LONG-TERM OPTIONS



LNG EVOLUTION (contracted volumes, MTPA 2022 2023 SHARE OF FOB SUPPLY **~40%** @2022 **~70%** @2026

GGP EBIT € 1.7 – 2.2 BLN @2023

# RISING TO THE TRANSITION CHALLENGE

### ADDING VALUE TO CARBON NEUTRALITY



### **CUTTING SCOPE 1 & 2**

### **TOWARDS NET ZERO**

through flaring down, energy efficiency, renewable energy, CCS and high-quality Carbon Offsets

# NET EMISSIONS REDUCTION OF OUR UPSTREAM PROJECTS

through the development of CCS projects and Carbon Offsets generated in Country

# INTRODUCTION OF NEW LEVERS FOR CREDITS GENERATION

such as Clean Cooking, Agroforestry, Carbon Farming and Restoration of Ecosystems

### **CCS FLAGSHIP PROJECTS**



# Start up 2025 Ph.

2025 Ph. 1 (storage injection: 4.5 MTPA) 2030 Ph. 2 (storage injection: 10 MTPA)

Total storage capacity 200 MT CO<sub>2</sub>



### Start up

2024 Ph. 1 (storage injection: 25kton/y) End 2026 Ph. 2 (industrial scale storage injection: 4 MTPA)

Total storage capacity > 500 MT CO<sub>2</sub>



# Start up

2027 storage injection 2.5 MTPA

**Total storage capacity** 50 MT CO<sub>2</sub>



### -65% NET CARBON

FOOTPRINT (scope 1+2) by 2025 (vs 2018)

### **30 MTPA**

LIBYA

BES CO<sub>2</sub>

50% WI

Management

CARBON GROSS VOLUME STORED @2030

OPERATIONAL IN **NORWAY** 

OTHER INITIATIVES IN EGYPT, AUSTRALIA & UAE

FROM KENYA IN OCT 2022

MOZAMBIQUE, CONGO & IVORY COAST FROM 2023

AGRI-FEEDSTOCK >700 kTON @2026

# NATURAL RESOURCES

**KEY TARGETS** 



### **UPSTREAM INVESTMENT**

EXPLORATION TARGETING 2.2 BLN BOE AT ~ \$1.5/BOE

LEAN & MODULAR DEVELOPMENT FOR FAST TIME TO MARKET

€6-6.5 BLN AVERAGE CAPEX 2023-26

### **RESILIENT GGP**

>18 MTPA OF CONTRACTED LNG IN 2026

2023 EBIT € 1.7 - 2.2 BLN

RECONFIGURED GGP EBIT > € 4 BLN 2023-26

GROWING VOLUMES AND VALUE

# **PRODUCTION GROWTH**

~ 3-4% CAGR OVER 2022-26

PLATEAU EXPECTED THROUGH 2030

60% OF GAS IN THE PORTFOLIO BY 2030

# -65% NET SCOPE 1+2 BY 2025 (vs 2018)

30 MTPA CARBON GROSS VOLUME STORED @2030 THROUGH CCS

AGRI-HUBS: NEW COUNTRIES FROM 2023

AGRI-FEEDSTOCK > 700 KTON @ 2026

REDUCING BREAKEVEN AND EMISSIONS



# **ENERGY EVOLUTION**

VALUE CREATION LEVERS



INDUSTRIAL SET-UP CONVERSION AND PROMOTION OF CIRCULAR ECONOMY INITIATIVES

BOOSTING BIO-REFINING CAPACITY AND SERVICES TOWARDS A SUSTAINABLE MOBILITY

INCORPORATING LOW-CARBON BUSINESSES
INTO AGILE VEHICLES FOR GROWTH AND
VALORIZATION

A CUSTOMER-CENTRIC BUSINESS PLATFORM TO ACCELERATE END-USE DECARBONIZATION



- SUPPLY PORTFOLIO DE-RISKING
- FINANCIAL FLEXIBILITY
  TO ENHANCE
  COMPETITIVENESS
- TOWARDS A NET-ZERO
  COMPANY

# **SUSTAINABLE MOBILITY**





### A MULTI-SERVICE, MULTI-ENERGY COMPANY

### **BIOENERGY**

### **BIOREFINING & BIOMETHANE**







1.1 MTPA BIOREFINING CAPACITY FROM VENICE & GELA SAF AND BIOMETHANE PRODUCTION STARTED IN 2022

NEW CONVERSIONS AND
INTERNATIONAL DEVELOPMENT
IN MALAYSIA & US

>3 MTPA CAPACITY BY 2025

## **MARKETING**

### **FUEL**



5,000 STATIONS IN ITALY AND EUROPE

> EXPANDING PROPRIETARY NETWORK

+300 STATIONS IN 4YP

# CONVENIENCE NON-OIL SERVICES



1.5 MILLION TOUCHPOINTS PER DAY

HIGHER MARGIN PRODUCTS AND ON THE GO SERVICES

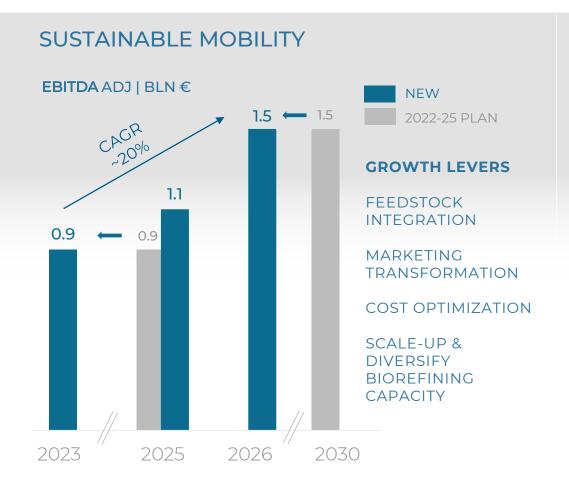
2X EBIT IN 4YP

A STRATEGIC LEVER TO TARGET SCOPE 3 EMISSIONS REDUCTION

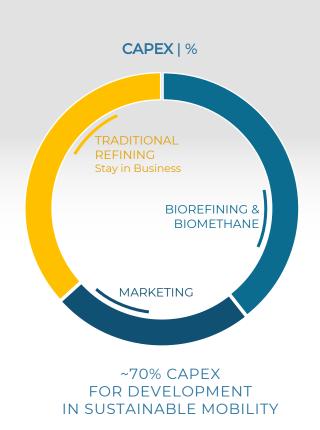
# **REFINING AND MARKETING**







# REFINING AND MARKETING (Sustainable Mobility and Traditional Refining) EBIT ADJ PROFORMA | BLN € € 1.4 BLN @ 2026



**ACCELERATING OUR TARGETS** 

SUSTAINABLE MOBILITY DRIVING GROWTH
DERISKED TRADITIONAL BUSINESS CONTRIBUTING POSITIVELY

# **VERSALIS TRANSFORMATION**

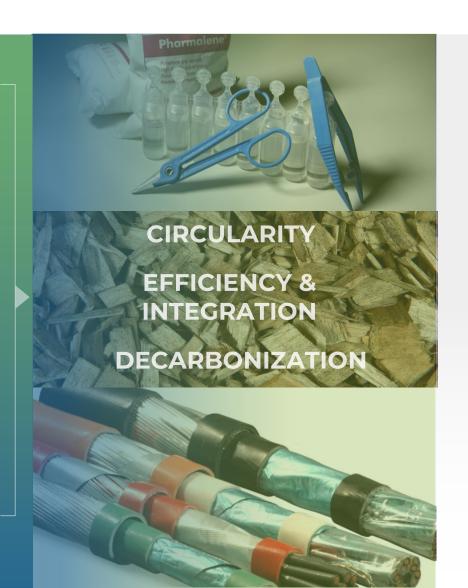


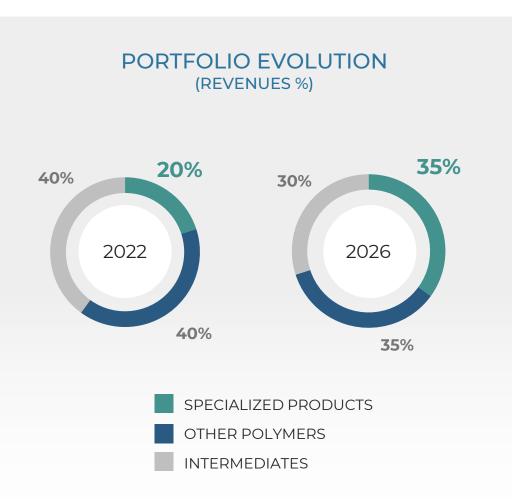
LEADING SUSTAINABLE CHEMISTRY, DRIVING CHANGE, CREATING VALUE

HIGH-SPECIALIZED POLYMERS PORTFOLIO

LEADERSHIP
IN BIO-BASED
CHEMISTRY

STRONG PARTICIPATION IN END-USER MARKETS —





# **PLENITUDE**

# AN INTEGRATED BUSINESS MODEL



### **RENEWABLES**

100% SOLAR AND WIND



**2.2 GW**INSTALLED
CAPACITY

### **RETAIL**

SUPPLY AND ENERGY SOLUTIONS



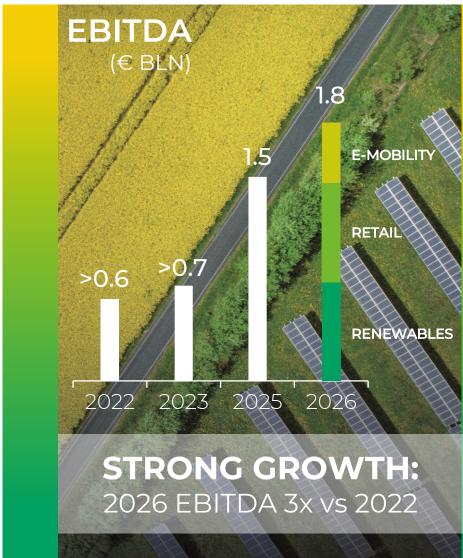
10 M CUSTOMERS

### **E-MOBILITY**

EV CHARGING NETWORK



13 k
OWNED PUBLIC
CHARGING POINTS



# SIZEABLE AND WORLDWIDE PRESENCE

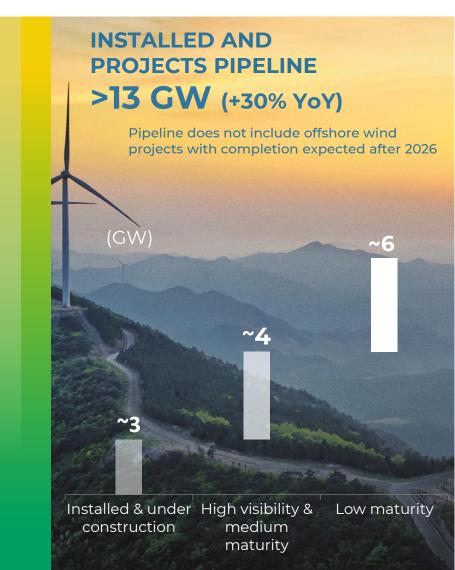
WITH OPERATIONS IN 15 COUNTRIES AND 2,500 EMPLOYEES







# **COMMITMENT TO UNLOCK VALUE**



# **ENERGY EVOLUTION**

**KEY TARGETS** 



### **PLENITUDE AT 2026**

>7 GW RES CAPACITY

>11 M CUSTOMERS

>30K CHARGING POINTS

€ 1.8 BLN EBITDA

### **SUSTAINABLE MOBILITY**

>3 MTPA CAPACITY @2025

+300 SERVICE STATIONS IN THE 4YP

# **GREEN VALUE CHAIN\***

€ 6.5 BLN CAPEX IN 4YP

€ 3.3 BLN ADJ. EBITDA BY 2026

\*Plenitude + Sustainable Mobility, EBITDA is proforma.

### **ENERGY EVOLUTION**

EBIT 2X OVER THE 4YP

>20% OF GROUP CFFO @2026

GROWING PROFITABLE
NEW ENERGY
BUSINESSES



# **TECHNOLOGY**



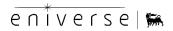


AN INTEGRATED APPROACH TO DEVELOP HIGH-POTENTIAL TECHNOLOGIES, ACCELERATE INNOVATION AND TIME TO MARKET



# CORPORATE VENTURE CAPITAL

Focusing on HIGH POTENTIAL START-UPS



# CORPORATE VENTURE BUILDER

Scaling proprietary technologies through 5 VENTURES BY 2025

# Jøule

# & INNOVATION ECOSYSTEMS

BOOSTING OPEN INNOVATION
Joint research labs &
joint technology transfer



TECHNOLOGY INNOVATION & CORPORATE R&D

~€ 9 bln value creation of R&D proprietary technologies\*

MAGNETIC FUSION: SAFE, SUSTAINABLE & VIRTUALLY INEXHAUSTIBLE ENERGY

# TODAY CAPITAL, INNOVATION & ENGINEERING SKILLS supporting CFS as strategic shareholder & Board member

2025
SPARC PILOT PLANT
generating net energy from fusion

Early 2030s
ARC REALIZATION
the first industrial fusion power plant



# **EARNINGS AND CASHFLOW DELIVERY**

GROWING RETURNS AND CASHFLOWS



**EBIT** 

**€13 BLN** IN 2023

**€47 BLN** OVER THE PLAN

**CFFO** 

>€17 BLN IN 2023

>€69 BLN OVER THE PLAN **ROACE** 

~13% PLAN AVERAGE

SECOND HIGHEST IN 10+ YEARS CONFIRMING EARNINGS QUALITY

SIGNIFICANT ADDITIONAL CONTRIBUTION FROM ASSOCIATES

12% PER SHARE CAGR 2023-2026 AT CONSTANT OIL PRICE +7 P.P. ABOVE AVERAGE ROACE 2010-2019

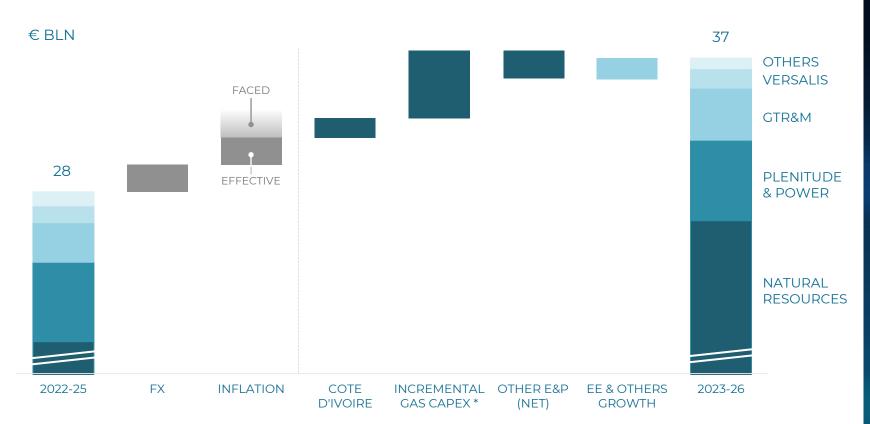
IMPROVING CAPITAL PRODUCTIVITY

# **DISCIPLINED INVESTMENT**





### 2023-26 CAPEX € 37 BLN - MEASURED AND DISCIPLINED



### 25% INVESTMENT IN LOW CARBON BUSINESSES OVER 4YP

# **CAPEX PLAN**

- ~ € 9.5 BLN IN 2023
- US\$ CAPEX +15% VS PREVIOUS 4YP
- E&P INVESTING FOR ENHANCED VALUE AND SECURING SUPPLY
- SATELLITES ACCESSING ADDITIONAL CAPITAL
- FUNDING RENEWABLES AND DOWNSTREAM TRANSFORMATION
- PORTFOLIO ACTIVITY
   POSITIVE CASH CONTRIBUTOR

# SHAREHOLDER DISTRIBUTION



SIMPLIFIED AND ENHANCED

SIMPLIFIED POLICY

PAYOUT BASED DISTRIBUTION

**~25-30% OF CFFO**THROUGH A COMBINATION OF DIVIDENDS AND BUYBACK

# **RISING DIVIDEND**

SCOPE FOR INCREASES IN COMING YEARS AS BUSINESS GROWS AND SHARES REDUCE

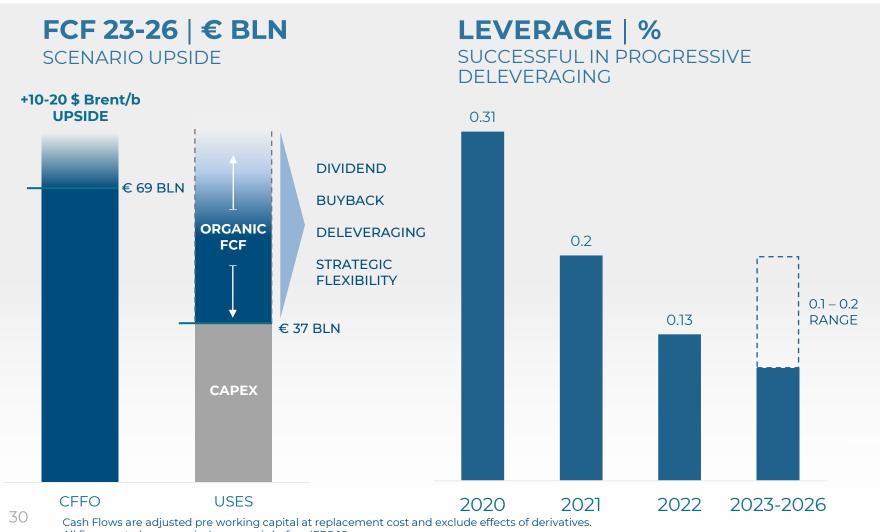




# FINANCIAL STRENGTHS









# **FINANCIALS**

**KEY TARGETS** 



# STRONG CASHFLOW

**GROWING CFFO BY 12% CAGR\*** 

CONTRIBUTIONS ACROSS ALL BUSINESSES

\* 2023-2026 CAGR, PER SHARE BASIS

# **BALANCE SHEET**

2023-2026 LEVERAGE 10-20%

**RESILIENCE AND FLEXIBILITY** 

# **CAPITAL DISCIPLINE**

RAISED CAPEX TO CAPTURE ADDITIONAL VALUE

FUNDING MEDIUM TERM E&P GROWTH AND LONG –TERM LOW/ZERO CARBON TRANSFORMATION

# **DISTRIBUTIONS**

ENHANCED AND SIMPLIFIED 25-30% OF CFFO TO DIVIDEND AND BUYBACK

2023 DIVIDEND €0.94/SHARE +7% 2023 BUYBACK €2.2 BLN 2X FINANCIAL
STRENGTH ENABLING
EXECUTION,
FLEXIBILITY AND
DELIVERING
RETURNS TO OUR
INVESTORS



# CONCLUSIONS

# **OUTLOOK TO 2030**

**CONTINUING TO GROW** 











### GHG REDUCTION

Net Zero Upstream Scope 1+2 by 2030

-35% vs 2018 by 2030 Scope 1+2+3

Keeping upstream methane intensity well below 0.20%

# ENERGY PRODUCED

+ 4-5 % CAGR (2022-2026)

Continuing to grow with optionality across multiple technologies to 2030

### **UPSTREAM**

Production plateauing and gas share growing to 60% by 2030

### I BIOENERGY

Capacity to reach ire **>5 MTPA** by 2030

> >20% CAGR (2022-2030)

# RENEWABLES

Capacity to reach >15 GW by 2030

~30% CAGR (2022-2030)

### CCS

CO<sub>2</sub> volumes stored to reach **30 MTPA** by 2030

### **FUSION**

SPARC net energy pilot plant in 2025

ARC first industrial fusion power plant by early 30s

# **CONCLUDING REMARKS**



"L'ENERGIA DI SEMPRE E L'ENERGIA NUOVA"

TACKLING THE TRILEMMA

**VALUE** TO US MEANS ECONOMIC RETURNS **AND** REDUCED EMISSIONS

INTEGRATION, DIVERSIFICATION, FLEXIBILITY, TECHNOLOGY ARE CORE



**OPERATIONAL AND FINANCIAL DELIVERY** THE PLATFORM FOR
POSITIVE OUTLOOK

SIMPLIFYING AND ENHANCING OUR DISTRIBUTION POLICY



# BACKUP

# **2023 GUIDANCE**

### **GUIDANCE**

**PRODUCTION** 

**DISCOVERED RESOURCES** 

**GGP EBIT** 

**PLENITUDE EBITDA** 

**DOWNSTREAM EBIT** 

**SUST. MOBILITY EBITDA** 

**EBIT** 

**CFFO** 

**CAPEX** 

**DIVIDEND** 

**BUYBACK** 

1.63-	1.67	MBO	ED

**700 MBOE** 

€ 1.7 – 2.2 BLN

> € 0.7 BLN

€ 1.2 BLN

€ 0.9 BLN

€ 13 BLN

> € 17 BLN

~ € 9.5 BLN

€ 0.94/SHARE

€ 2.2 BLN



Plenitude: EBITDA is pro-forma; Downstream: EBIT is pro-forma. Cash Flows are adjusted pre working capital at replacement cost and exclude effects of derivatives.

# 2022 RESULTS vs GUIDANCE

	RESULTS	GUIDANCE	Adi for The office
PRODUCTION	1.61 MBOED	1.63 MBOED	Adj. for FM effects, unplanned events in Kashagan and lower contribution from Norway
DISCOVERED RESOURCES	750 MBOE	750 MBOE	
GGP EBIT	€ 2.1 BLN	> € 1.8 BLN	•
PLENITUDE EBITDA	> € 0.6 BLN	> € 0.6 BLN	
DOWNSTREAM EBIT	€ 2.4 BLN at 13.6 \$/bbl Q4 SERM	€ 2.5 BLN at 15 \$/bbl Q4 SERM	•
CFFO	€ 20.4 BLN at \$101 BRENT	€ 20 BLN at \$100 BRENT	
CAPEX	€ 8.2 BLN	€ 8.3 BLN	
LEVERAGE	0.13	0.15	
BUYBACK	€ 2.4 BLN	€ 2.4 BLN	

42.22%

Plenitude: EBITDA is pro-forma; Downstream: EBIT is pro-forma. Cash Flows are adjusted pre working capital at replacement cost and exclude effects of derivatives. Leverage: before IFRS 16 lease liabilities.

# **SUMMARY TARGETS: 2023 vs 2022 CMD**



	2023-2026 New plan	2022-2025 Previous plan
PRODUCTION CAGR	3-4%	3%
EXPLORATION DISCOVERIES	2.2 BLN BOE	2.2 BLN BOE
LNG CONTRACTED VOLUMES @ PLAN END	> 18 MTPA	> 15 MTPA
CUMULATIVE 4YP GGP EBIT	> € 4 BLN	€ 2.7 BLN
PLENITUDE EBITDA @ PLAN END	€ 1.8 BLN	€ 1.4 BLN
BIOREFINERY CAPACITY @ PLAN END	>3 MTPA	~2 MTPA
CAPEX 4YP	~ € 37 BLN	~ € 28 BLN
GREEN VALUE CHAIN CAPEX*	~20% > € 69 BLN	~20% € 55 BLN
CUMULATIVE 4YP CFFO @ENI SCENARIO	10-20%	€ 55 BLN  AVG ~ 10%
LEVERAGE 4YP	10-2070	AVG 1070

# **SCENARIO ASSUMPTIONS**



4YP SCENARIO	2023	2024	2025	2026
Brent dated (\$/bbl)	85	85	80	80
FX avg (\$/€)	1.03	1.05	1.10	1.14
Ural MED c.i.f Med Dated Strip (\$/bbl)	-20	-10	-5	-4
Std. Eni Refining Margin (\$/bbl)	7.0	4.0	3.5	3.5
NBP (\$/mmbtu)	25.7	25.6	17.2	12.5
PSV (€/kcm)	970	907	572	402

SENSITIVITY 2023	EBIT ADJ (€ bln)	Net adj (€ bln)	CFFO before WC (€ bln)
Brent (1 \$/bbl)	0.18	0.13	0.13
European Gas Spot Upstream (1 \$/mmbtu)	0.15	0.12	0.13
Std. Eni Refining Margin (1 \$/bbl)	0.14	0.10	0.14
Exchange rate \$/€ (+0.05 \$/€)	-0.59	-0.36	-0.72

Brent sensitivity applies to liquids and oil-linked gas.

Sensitivity is valid for limited price variation.

For energy use purposes PSV variation of 1\$/MMBTU has an impact of -15 mln € on SERM calculation.

# **SUMMARY OF MAIN BUSINESS TARGETS**





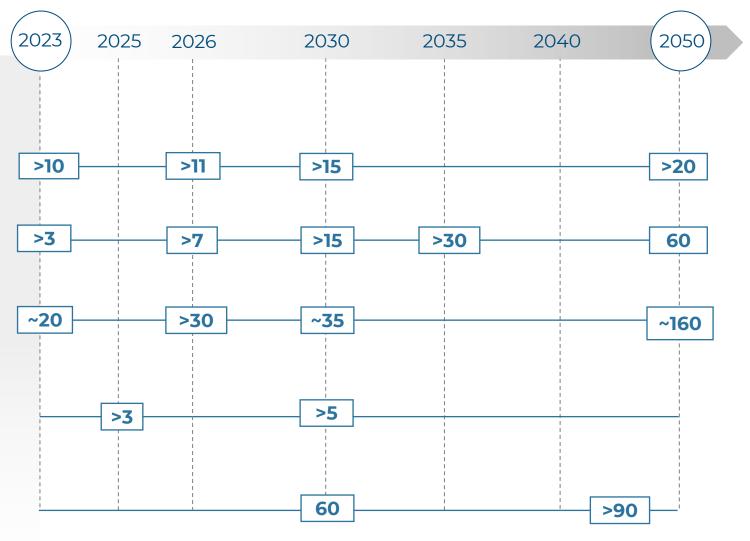
RENEWABLES INSTALLED CAPACITY GW a b

**EV** CHARGING POINTS k <sup>a</sup>

BIO BIO REFINING MLN TON/Y

OIL & GAS

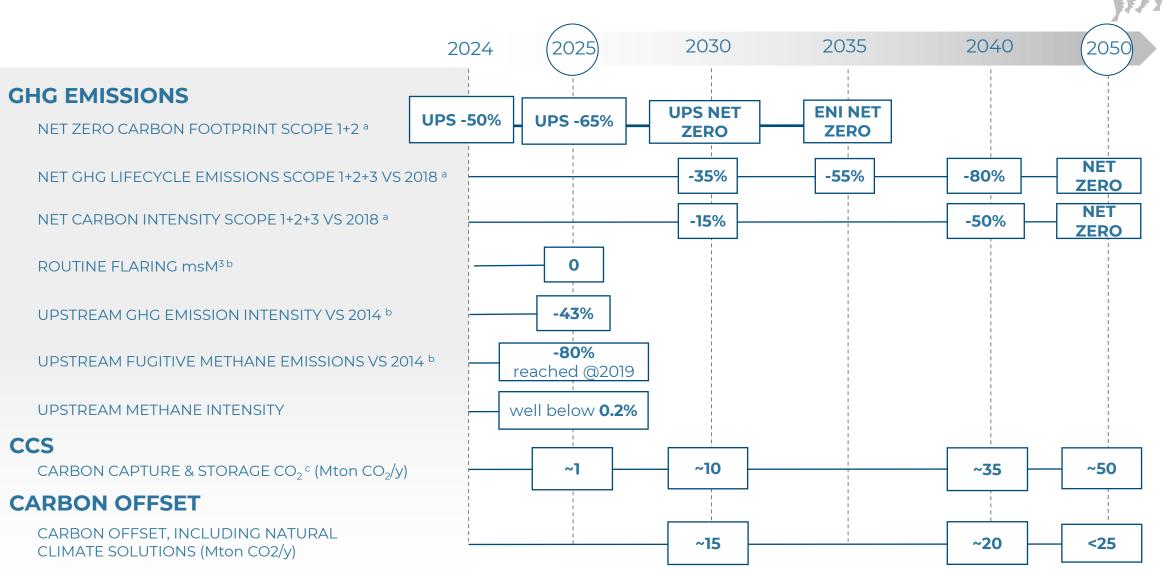
NATURAL GAS
PRODUCTION |
% ON PORTFOLIO



<sup>)</sup> Plenitude 100%

KPI used in Eni Sustainability-Linked Financing Framework

# SUMMARY OF MAIN DECARBONIZATION TARGETS



- a) KPI used in Eni Sustainability-Linked Financing Framework
- o) 100% according to operatorship
- c) Equity Eni, including CCUS services for third parties

# UPSTREAM KEY PROJECTS START-UPS 2023-26 [1/2]



Country	Project	W.I.	Products	Start up	Production (kboed) <sup>a</sup>
ANGOLA AZULE ENERGY	Agogo West Hub Integrated	18%		2026 (FPSO)	175 (100%) @2027
	NGC Quiluma & Mabuqueiro	19%	G	2026	100 (100%) @2027
CONGO	Congo LNG	65%	G	2023	123 (100%) @2027
ЕСУРТ	Melehia ph.2	76%	LG	2024 (Gas)	37 (100%) @2024 (Oil&Gas)
INDONESIA	Merakes East	65%	G	2025	15 (100%) @2026
11201123111	Maha	40%	G	2025	26 (100%) @2026
ITALY	Cassiopea	60%	G	2024	27 (100%) @2025





# UPSTREAM KEY PROJECTS START-UPS 2023-26 [2/2]



Country	Project	W.I.	Products	Start up	Production (kboed) <sup>a</sup>
IVORY COAST	Baleine ph.1	83%	LG	2023	18 (100%) @2025
IVORT COAST	Baleine ph.2	83%	LG	2024	38 (100%) @2025
LIBYA	A&E Structure	50%	G	2026 (Struct. A)	160 (100%) @2032
	Balder X	58%	<b>D</b>	Q3 2024	>70 (100%) <sup>b</sup>
NORWAY  A vår energi	Breidablikk	27%		2024	~62 (100%) <sup>c</sup>
was energi	Johan Castberg	19%	<b>C</b>	2024	~190 (100%)°
UAE	Dalma Gas	25%	G	2025	56 (100%) @2026





<sup>&</sup>lt;sup>a</sup> Average yearly production in peak year/at plateau

b Source: Var Energi Q1 2022 results (total Balder field production)

<sup>&</sup>lt;sup>c</sup> Source: IPO prospect

# **BIOREFINING KEY PROJECTS 2023-26**



Country	Project	W.I.	Start up	Capacity	Status	Additional notes
ITALY	<b>Production capacity increase</b> from 360 to 560 kt/y		2024	560		
(VENICE)	Enhanced flexibility to allow other biomass processing (incl. low bio ILUC)	100%	Ph1 in 2023 Ph2 in 2027	kton/y	Firm	-
ITALY (VENICE & GELA)	<b>Product mix enrichment</b> to grow HVO diesel & biojet production	100%	2024-2025	~740 kton/y (Gela)	Firm	-
ITALY (LIVORNO)	<b>Building 3 new plants</b> for hydrogenated biofuel production	100%	2025	500 Kton/y	Firm	Biogenic feedstock pre-treatment unit, 500 kton/y ecofining™ plant and hydrogen plant
MALAYSIA (PENGERANG)	New biorefinery under study (flexible configuration to max SAF & HVO prod.)	Under eval.	FID by 2023, completion by 2025	650 kton/y (gross)	Under study	Strategic location (easy access to growing Asian markets)
USA CHALMETTE	New biorefinery conversion (expanding presence in North America)	50%	Operational in H1 2023	550 kton/y (equity)	Firm	Access to premium HVO and SAF market and ample bio-feedstock availability

# PLENITUDE KEY PROJECTS Solar PV Onshore Wind Offshore Wind Storage











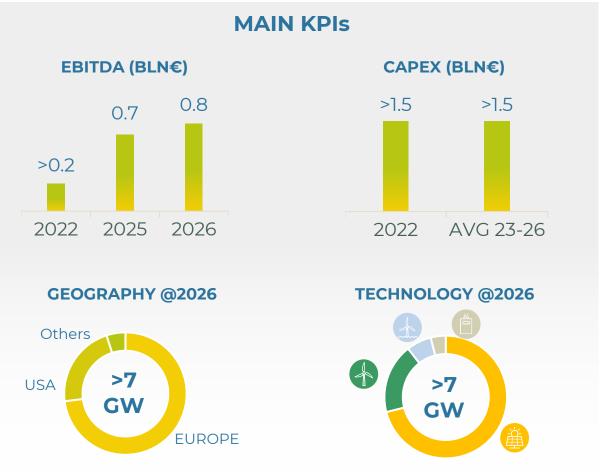
Country	Project	Working Interest	<b>Equity Installed Capacity</b> (MW)	Technology	Completion	Yearly Production (GWh)
SPAIN	Guillena & Caparacena	100%	380	*	2023-2024	800
USA	Brazoria	100%	263	*	2022	450
USA	Guajillo	100%	200	В	2024	150
SPAIN	Orense	100%	100		2024	210
FRANCE	Samoussy	100%	90	*	2022	90
GREECE	Toumba	100%	80	*	2024	130
ITALY	Borgia, Corleone & Salandra	100%	60		2023	100
KAZAKHSTAN	Shaulder	100%	50	*	2023	90
ITALY	Montalto & Castelvetrano	60%	65	*	2023-2024	110
UK	Dogger Bank (A, B, C)	13%	470		2023-2026	2.100

Storage: BESS production refers to annual energy dispatched.

### RENEWABLES



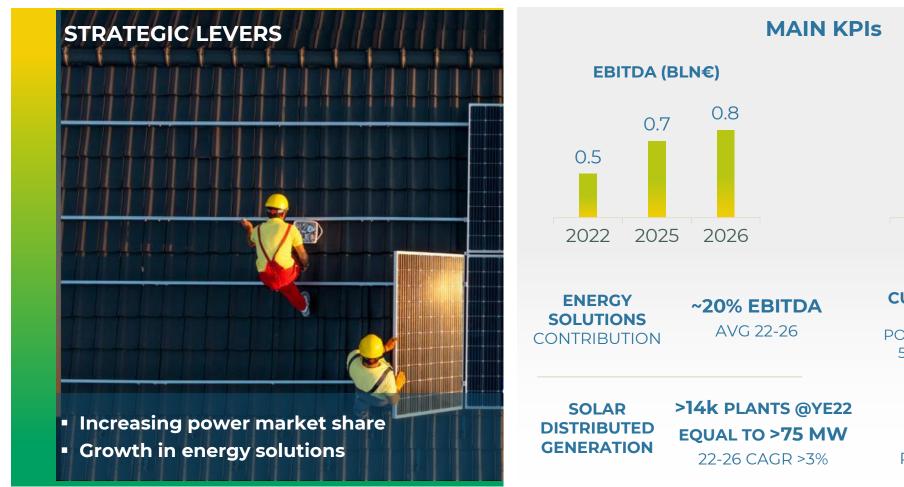


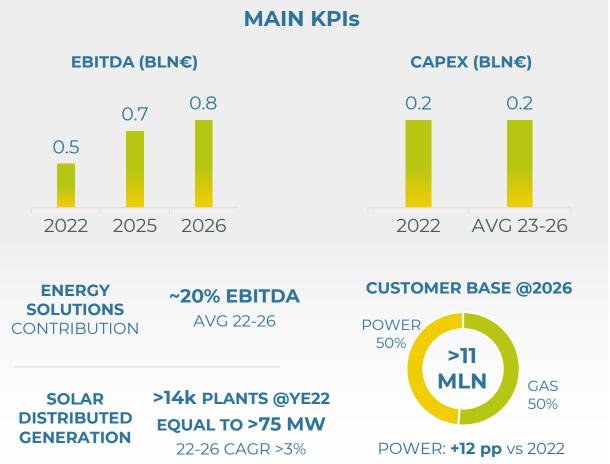


#### **RENEWABLE PROJECTS' AVG UNLEVERED IRR: 6-8%**

# RETAIL





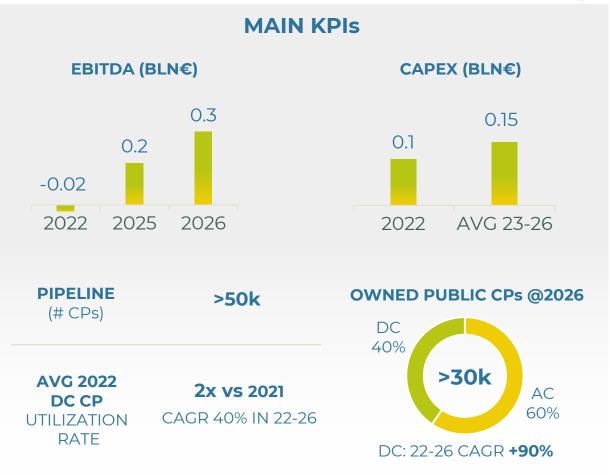


**ENHANCING RESILIENCE, LEVERAGING ON PROVED TRACK RECORD** 

# **E-MOBILITY**







DC CPs: CAPEX BREAKEVEN WHEN USED 90 MINs/DAY FOR 3 YEARS

# **PLENITUDE**

#### ECONOMICS AND FINANCIAL DATA



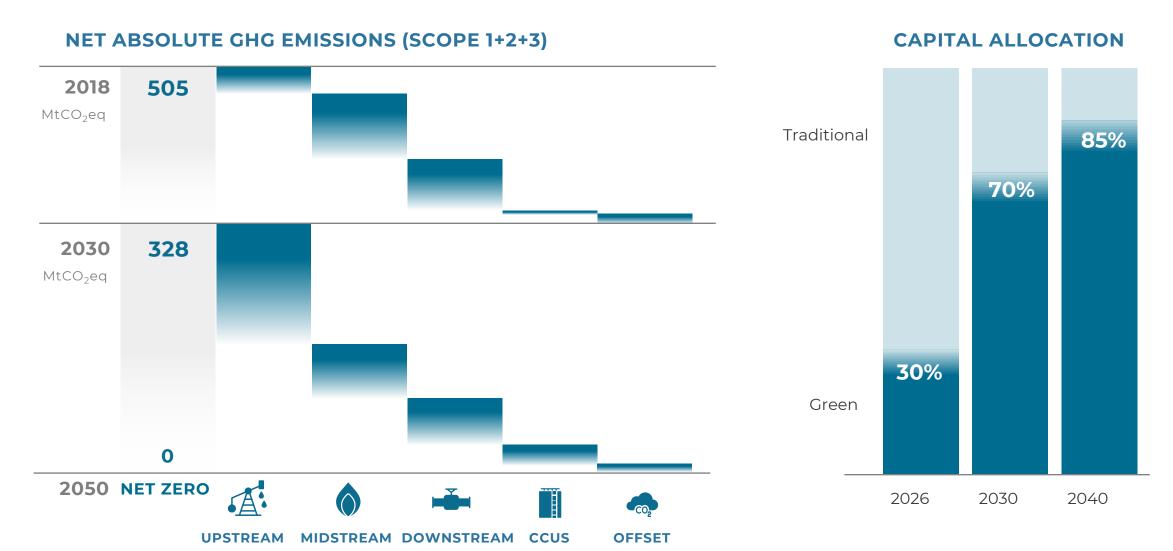




# **TOWARDS A NET ZERO ENERGY BUSINESS**



MULTIPLE BUSINESS LEVERS TO REACH TARGETS



# TOP RANKED ESG RATINGS





MOODY'S ESG SOLUTIONS	MSCI ESG	SUSTAINALYTICS ESG RISK RATING	ISS ESG	CDP CLIMATE CHANGE	CDP WATER	CA100+ NZ BENCHMARK	<b>CARBON TRACKER</b> Absolute Impact 2022
ADVANCED*	AAA	NEGLIGIBLE RISK	A+	A-	A B	#alignedmetrics 29	70 ***
ROBUST	A A	MEDIUM	B- ** C+	С	В	21	
		HIGH					
WEAK	CCC	SEVERE RISK	D-	D-/F	<b>D-</b> /F	0	0

Eni peers: Shell, TotalEnergies, BP, Equinor, Chevron, ExxonMobil, Conoco Philips, Marathon Oil, Occidental, APA Corporation. Average calculated as per last available data.

O&G Average

<sup>\*</sup> First out of 30 companies in the European oil & gas sector.

<sup>\*\*</sup> B- corresponds to Prime status – investment grade. Last review in 2021

<sup>\*\*\*</sup> Eni peers: Repsol, TotalEnergies, BP, Shell, Equinor, Occidental, Chevron, ConocoPhillips, EQT, EOG Resources, Devon, Pioneer, Suncor, Exxon Mobil as per Carbon Tracker Methodology