

Annexes

PEMEX Main Statistics of Production

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	2019	2020	Change		2019	2020	Change	
Upstream								
Total hydrocarbons (Mboed)	2,428	2,385	-1.8%	(43)	2,405	2,396	-0.4%	(9)
Total crude oil production (Mbd)	1,731	1,713	-1.0%	(18)	1,720	1,725	0.3%	5
PEMEX's production ⁽¹⁾	1,712	1,695	-1.0%	(17)	1,703	1,706	0.2%	3
Crude oil and condensates ⁽²⁾	1,693	1,676	-1.0%	(17)	1,684	1,686	0.2%	3
Other condensates (Mbd)	19	19	-0.5%	(0)	20	20	2.0%	0
Business Partners' production	19	18	-4.2%	(1)	17	19	12.4%	2
Natural gas (MMcfd) ⁽³⁾	5,003	4,848	-3.1%	(155)	4,894	4,852	-0.9%	(42)
PEMEX's production	4,912	4,766	-3.0%	(146)	4,816	4,762	-1.1%	(55)
Business Partners' production	91	82	-10.2%	(9)	78	90	15.8%	12
Downstream								
Dry gas from plants (MMcfd) ⁽⁴⁾	2,314	2,174	-6.1%	(140)	2,304	2,237	-2.9%	(67)
Natural gas liquids (Mbd)	220	185	-16.1%	(35)	221	207	-6.2%	(14)
Petroleum products (Mbd) ⁽⁵⁾	580	594	2.4%	14	612	591	-3.3%	(20)
Petrochemical products (Mt)	350	366	4.6%	16	1,632	1,381	-15.4%	(251)

(1) During 3Q19, the crude oil and condensates series was adjusted to include the proportional part of Ek-Balam's production that is assigned to the State. Thus, the series was adjusted since 1Q19.

(2) Condensates produced in fields

(3) Includes nitrogen.

(4) Does not include dry gas used as fuel.

(5) Includes LPG

PEMEX Crude Oil Production by Type

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	2019	2020	Change		2019	2020	Change	
Crude oil (Mbd)	1,693	1,676	-1.0%	(17)	1,684	1,686	0.2%	3
Heavy	1,072	1,024	-4.5%	(48)	1,061	1,062	0.2%	2
Light	477	488	2.3%	11	469	457	-2.6%	(12)
Extra-light	118	107	-9.1%	(11)	131	121	-7.4%	(10)
Condensates	26	57	118.4%	31	23	46	101.1%	23
Offshore crude oil / total	81.8%	80.0%			82.3%	81.8%		

PEMEX
Crude Oil Production by Block

	2016	2017	2018				2019				2020			
			<u>1Q</u>	<u>2Q</u>	<u>3Q</u>	<u>4Q</u>	<u>1Q</u>	<u>2Q</u>	<u>3Q</u>	<u>4Q</u>	<u>1Q</u>	<u>2Q</u>	<u>3Q</u>	<u>4Q</u>
Total	2,267	1,948	1,893	1,859	1,816	1,723	1,674	1,673	1,694	1,693	1,739	1,673	1,658	1,676
Shallow Waters Blocks AS01														
Production Subdirection	1,126	1,035	1,040	1,044	1,044	1,017	997	1,004	1,014	992	1,007	967	909	900
Block AS01-01	216	177	164	160	160	161	158	157	162	160	168	162	159	156
Block AS01-02	867	858	876	884	883	856	839	847	853	832	839	805	750	744
Shallow Waters Blocks AS02														
Production Subdirection	634	549	523	499	468	411	384	375	379	393	410	415	431	453
Block AS02-03	259	203	188	181	182	185	184	187	183	181	180	167	167	164
Block AS02-04	360	346	335	318	286	226	199	188	196	212	230	248	265	289
South-Block Production														
Subdirection	344	267	234	219	216	209	207	204	208	214	231	214	231	235
Block S01	47	31	26	23	22	23	25	24	27	30	33	32	33	34
Block S02	127	100	91	86	85	83	81	80	82	85	89	81	89	87
Block S03	90	72	64	59	57	54	57	57	58	61	72	65	72	79
Block S04	80	63	53	51	51	48	44	43	41	38	37	36	37	35
North-Block Production														
Subdirection	113	98	96	98	89	86	87	90	93	93	91	76	87	88
Block N01	0	0	3	2	2	3	3	3	3	3	2	2	1	1
Block N02	94	83	77	78	69	65	64	65	66	66	64	49	55	54
Block N03	15	15	16	17	19	19	19	22	24	24	25	25	31	33

As of November 2017, the new PEP structure is reported with the SIIP information source.

The Aceite Terciario del Golfo Integral Asset is incorporated into the Poza Rica-Altamira Asset and is currently Block N02.

PEMEX
Natural Gas Production and Gas Flaring

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>		<u>2019</u>	<u>2020</u>	<u>Change</u>	
Total (MMcfd)⁽¹⁾	3,861	3,718	-3.7%	(143)	3,768	3,730	-1.0%	(38)
Associated	2,844	2,689	-5.5%	(155)	2,777	2,691	-3.1%	(86)
Non-associated	1,016	1,029	1.2%	13	992	1,039	4.8%	48
Natural gas flaring (MMcfc)	396	676	70.6%	280	303	400	32.1%	97
Gas flaring / total ⁽²⁾	8.2%	14.0%	71.9%		6.3%	8.4%	32.7%	

(1) Does not include nitrogen. Does not include production from business partners nor Mexican State.

(2) Beginning 2016, the calculation of the natural gas use as a percentage of production will be based on total natural gas, including nitrogen.

PEMEX
Natural Gas Production by Block ⁽¹⁾

	2016	2017	2018				2019				2020			
			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	(MMcfd)													
Total ⁽²⁾	5,792	5,068	4,782	4,796	4,841	4,792	4,725	4,765	4,861	4,912	4,870	4,583	4,826	4,767
Shallow Waters Blocks AS01 Production Subdirection	1,774	1,686	1,656	1,809	1,951	1,960	1,928	2,017	2,072	2,107	2,095	1,900	2,072	2,072
Block AS01-01	1,185	1,133	1,050	1,135	1,199	1,219	1,188	1,259	1,269	1,265	1,228	1,091	1,197	1,138
Block AS01-02	589	552	606	674	752	742	740	757	803	842	867	809	875	934
Shallow Waters Blocks AS02 Production Subdirection	1,340	1,202	1,138	1,086	1,071	1,050	1,025	1,032	1,021	978	956	963	1,025	1,011
Block AS02-03	391	320	297	284	283	288	285	303	307	307	316	327	406	399
Block AS02-04	950	882	841	802	788	762	739	729	714	671	640	635	619	612
South-Block Production Subdirection	1,250	1,011	917	876	854	827	841	799	834	899	913	848	857	838
Block S01	382	292	260	248	248	241	256	243	266	312	322	315	307	296
Block S02	499	427	399	389	373	363	362	363	375	388	365	332	329	301
Block S03	231	183	163	147	143	136	141	123	122	127	155	140	163	193
Block S04	138	109	95	91	90	87	83	70	72	72	71	62	58	48
North-Block Production Subdirection	1,428	1,169	1,071	1,025	965	954	931	917	934	928	907	872	872	846
Block N01	865	699	658	611	577	569	564	555	574	577	567	554	508	460
Block N02	240	207	190	190	177	173	155	152	151	150	146	125	122	118
Block N03	323	263	222	224	211	212	212	210	209	201	194	193	242	268
Memorandum														
Nitrogen	926	863	843	930	1,024	1,043	1,057	1,128	1,176	1,144	1,132	979	1,146	1,130
South-Block Production Subdirection	122	103	117	131	128	120	98	88	93	94	86	71	61	54
Block S01	-	-	10	20	19	18	0	0	0	0	0	0	0	0
Block S02	91	85	89	101	99	93	80	73	78	79	73	61	56	51
Block S03	31	17	19	10	10	9	17	15	16	15	14	10	5	3
Shallow Waters Blocks AS01 Production Subdirection	804	760	726	799	896	923	959	1,040	1,082	1,050	1,046	908	1,085	1,076
Block AS01-01	681	606	554	621	665	669	675	721	725	700	707	591	691	635
Block AS01-02	123	154	172	177	232	254	284	319	357	351	361	317	394	441

(1) As of November 2017, the new PEP structure is reported with the SIIP information source.

(2) Includes nitrogen

PEMEX
Drilled and Operating Wells

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>		<u>2019</u>	<u>2020</u>	<u>Change</u>	
Wells drilled	66	33	-50.0%	(33)	225	185	-17.8%	(40)
Development	58	29	-50.0%	(29)	202	168	-16.8%	(34)
Exploration	8	4	-50.0%	(4)	23	17	-26.1%	(6)
Operating wells	7,460	6,300	-15.5%	(1160)	7,400	6,600	-10.8%	(800)
Crude oil	4,792	3,857	-19.5%	(935)	4,722	4,115	-12.9%	(607)
Non-associated gas	2,668	2,443	-8.4%	(225)	2,678	2,485	-7.2%	(193)

PEMEX
Average Operating Drilling Rigs

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>		<u>2019</u>	<u>2020</u>	<u>Change</u>	
Total	60	48	-19.4%	(12)	58	53	-9.4%	(5)
Exploration	15	21	37.8%	6	15	19	21.6%	3
Development	45	28	-38.5%	(17)	43	34	-20.6%	(9)

PEMEX
Crude Oil Processing

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>		<u>2019</u>	<u>2020</u>	<u>Change</u>	
Total processed (Mbd)	557	584	4.9%	27	592	591	-0.2%	(1)
Light crude	272	311	14.4%	39	300	301	0.1%	0
Heavy crude	285	273	-4.1%	(12)	292	290	-0.6%	(2)
Light crude / Total processed	48.8%	53.2%	9.0%	4.4	50.7%	50.9%	0.3%	0.2
Heavy crude / Total processed	51.2%	46.8%	-8.6%	(4.4)	49.3%	49.1%	-0.4%	(0.2)
Use of primary distillation capacity⁽¹⁾	34.0%	35.6%	4.9%	1.7	36.1%	36.0%	-0.2%	(0.1)

(1) Includes reprocessed

PEMEX
Petroleum Products Production

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>		<u>2019</u>	<u>2020</u>	<u>Change</u>	
Total production (Mbd) ⁽¹⁾	580	594	2.4%	14	612	591	-3.3%	(20)
Automotive gasolines	181	184	1.4%	3	190	180	-4.8%	(9)
Fuel oil	136	202	49.1%	67	150	176	17.5%	26
Diesel	118	101	-14.7%	(17)	130	114	-12.8%	(17)
LPG ⁽²⁾	7	5	-21.6%	(1)	7	6	-23.3%	(2)
Jet Fuel	29	23	-21.2%	(6)	29	17	-39.7%	(12)
Other ⁽³⁾	110	79	-27.6%	(30)	106	98	-7.1%	(8)

(1) Includes petrochemicals

(2) Does not include transfers

(3) Includes dry gas, pet coke, asphalts, light cycle oil, lubricants and paraffins.

Note: As of December 31, 2020 PEMEX had 7,468 service stations.

PEMEX
Natural Gas Processing and Production

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>		<u>2019</u>	<u>2020</u>	<u>Change</u>	
Natural gas processing (MMcfd)	2,881	2,700	-6.3%	(182)	2,826	2,765	-2.2%	(61)
Sour wet gas	2,427	2,271	-6.4%	(155)	2,396	2,328	-2.8%	(68)
Sweet wet gas	455	428	-5.8%	(27)	431	438	1.6%	7
Condensates processing (Mbd)	21.2	21.7	2.3%	0.5	22.4	22.6	0.8%	0.2
Production								
Dry gas from plants (MMcfd)	2,314	2,174	-6.1%	(140)	2,304	2,237	-2.9%	(67)
Natural gas liquids (Mbd)	220	185	-16.1%	(35)	221	207	-6.2%	(14)

PEMEX
Production of Petrochemicals

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>		<u>2019</u>	<u>2020</u>	<u>Change</u>	
Total production	350	366	4.6%	16	1,632	1,381	-15.4%	(251)
Methane derivatives	38	112	197.6%	74	141	274	94.0%	133
Ethane derivatives	97	77	-20.6%	(20)	538	340	-36.8%	(198)
Propylene and derivatives	2	2	-18.7%	(0)	12	8	-33.2%	(4)
Aromatics and derivatives	44	1	-98.5%	(44)	202	89	-56.2%	(113)
Sulfur	98	41	-58.0%	(57)	382	270	-29.3%	(112)
Carbon black	43	46	7.2%	3	225	169	-24.9%	(56)
Other	29	88	206.5%	59	131	231	76.0%	100

Note: "Other" includes Carbon dioxide, crude butadiene, polyethylene waxes, CPDI, petrochemicals, heptane, hexane, hydrogen, isopentanes, pyrolysis liquids, nitrogen, oxygen and pentanes.

PEMEX
Industrial Safety and Environmental Protection

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>		<u>2019</u>	<u>2020</u>	<u>Change</u>	
Frequency index ⁽¹⁾	0.19	0.27	42.3%	0.08	0.24	0.24	3.7%	0.01
Severity index ⁽²⁾	25	21	-17.2%	(4)	17	13	-19.9%	(3)
Sulfur oxide emissions (Mt)	215	330	53.1%	114	880	1,042	18.4%	162
Reused water / Use	0.146	0.143	-1.7%	(0.003)	0.149	0.148	-0.7%	(0.001)

(1) Number of lost-time injuries by MMmh risk exposure.

(2) Total days lost by MMmh risk exposure.

Note: MMmh stands for million man-hours.

PEMEX
Volume of Domestic Sales

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	2019	2020	Change		2019	2020	Change	
Dry natural gas (MMcfd)	1,481	1,184	-20.0%	(297)	1,604	1,314	-18.1%	(291)
Petroleum products (Mbd)	1,320	1,072	-18.7%	(247)	1,364	1,064	-22.0%	(300)
Automotive gasolines	710	582	-18.0%	(128)	720	571	-20.7%	(149)
Fuel oil	48	57	19.6%	9	76	55	-27.8%	(21)
Diesel	272	211	-22.3%	(61)	293	217	-25.8%	(76)
LPG	161	152	-5.9%	(10)	151	145	-4.0%	(6)
Jet fuel	83	40	-52.0%	(43)	83	39	-53.4%	(44)
Other	46	30	-33.8%	(15)	39	36	-7.9%	(3)
Petrochemical products (Mt)	779	614	-21.2%	(165)	3,304	2,613	-20.9%	(691)

PEMEX
Volume of Exports⁽¹⁾

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,			
	2019	2020	Change		2019	2020	Change	
Crude oil (Mbd)	1,063	1,107	4.1%	43	1,103	1,120	1.5%	17
Maya ⁽²⁾	1,047	934	-10.8%	(113)	1,099	980	-10.8%	(119)
Istmo	16	173	965.3%	157	4	140	3316.8%	136
Dry natural gas (MMcfd)⁽³⁾	1.2	0.9	-28.1%	(0)	1.3	1.0	-25.3%	(0)
Petroleum products (Mbd)	110	115	4.6%	5	107	136	27.4%	29
Fuel oil	59	113	89.9%	53	63	109	73.9%	47
Naftas	35	-	-100.0%	(35)	32	10	-70.0%	(23)
Other	16	3	-82.3%		11	17	48.5%	5
Petrochemical products (Mt)	8	9	11.1%	1	72	40	-44.1%	(32)

(1) Transactions conducted by PMI Group.

(2) Includes Altamira and Talam.

(3) Transactions conducted by Pemex Industrial Transformation.

PEMEX
Consolidated Income Statement

	Fourth quarter (Oct.-Dec.)			Year ended Dec. 31,		
	2019	2020	Change	2019	2020	Change
	(MXN million)			(USD million)		
	2019	2020	Change	2019	2020	Change
Total sales	318,584	248,895	-21.9%	(69,688)	12,477	
Domestic sales	187,968	126,713	-32.6%	(61,255)	6,352	
Exports	129,572	121,003	-6.6%	(8,568)	6,066	
Services income	1,044	1,179	12.9%	135	59	
Impairment (reversal) of wells, pipelines, property, plant and equipment	104,731	26,854	-74.4%	(77,877)	1,346	
Cost of sales	320,389	246,022	-23.2%	(74,366)	12,333	
Gross income	(106,536)	(23,981)	77.5%	82,555	(1,202)	
Other revenues	2,579	3,879	50.4%	1,299	194	
Other expenses	3,645	535	-85.3%	(3,110)	27	
Transportation and distribution expenses	5,707	2,849	-50.1%	(2,857)	143	
Administrative expenses	31,710	36,139	14.0%	4,429	1,812	
Operating income (loss)	(145,019)	(59,626)	58.9%	85,393	(2,989)	
Financial Cost	(30,204)	(26,169)	13.4%	4,035	(1,312)	
Financial Income	3,512	(700)	-119.9%	(4,211)	(35)	
Income (cost) due to financial derivatives	6,276	17,652	181.3%	11,376	885	
Foreign exchange profit (loss)	69,624	254,361	265.3%	184,737	12,751	
Profit sharing in non-consolidated subsidiaries and affiliates	(1,116)	(1,471)	-31.8%	(355)	(74)	
Income before taxes and duties	(96,927)	184,048	289.9%	280,975	9,226	
Taxes and duties	74,617	59,838	-19.8%	(14,778)	3,000	
Duties	112,299	42,352	-62.3%	(69,947)	2,123	
Current Taxes	(213)	(474)	-123.0%	(261)	(24)	
Deferred Taxes	(37,470)	17,960	147.9%	55,430	900	
Net income (loss)	(171,544)	124,210	172.4%	295,753	6,226	
Other comprehensive results	(91,078)	(31,271)	65.7%	59,808	(1,568)	
Actuarial profits (losses) due to employee benefits	(86,283)	(17,265)	80.0%	69,018	(865)	
Conversion effect	(4,795)	(14,005)	-192.1%	(9,210)	(702)	
Comprehensive income (loss)	(262,622)	92,939	135.4%	355,561	4,659	

PEMEX
Financial Ratios

	Fourth quarter (Oct.-Dec.)			Year ended Dec. 31,		
	2019	2020	Change	2019	2020	Change
Cost of sales / Total revenues	100.6%	98.8%	(1.7)	80.1%	87.2%	7.1
Operating income / Total revenues	-45.5%	-24.0%	21.6	2.6%	-3.6%	(6.3)
Taxes and duties / Total revenues	23.4%	24.0%	0.6	24.5%	19.5%	(5.0)
Earnings before Interest, Taxes Depreciation and Amortization (EBITDA) / Interest expense	2.3	0.8	(1.5)	3.0	1.3	(1.7)
EBITDA / Total revenues	22%	8%	(13.6)	28%	19%	(9.2)

PEMEX
Sales and Services Revenues

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,					
	2019	2020	Change	2020	2019	2020	Change	2020		
	(MXN million)			(USD million)	(MXN million)			(USD million)		
Total revenues from sales and services	318,584	248,895	-21.9%	(69,688)	12,477	1,401,971	953,730	-32.0%	(448,241)	47,809
Domestic sales	187,968	126,713	-32.6%	(61,255)	6,352	807,020	503,776	-37.6%	(303,244)	25,254
Dry gas	5,345	6,105	14.2%	760	306	28,746	22,798	-20.7%	(5,949)	1,143
Petroleum products	179,114	116,738	-34.8%	(62,376)	5,852	760,416	465,871	-38.7%	(294,545)	23,353
Gasolines	106,692	76,410	-28.4%	(30,282)	3,830	445,162	283,645	-36.3%	(161,517)	14,219
Fuel oil	3,365	1,155	-65.7%	(2,211)	58	28,003	8,466	-69.8%	(19,538)	424
Diesel	44,337	27,433	-38.1%	(16,905)	1,375	193,587	110,084	-43.1%	(83,503)	5,518
LPG	8,367	9,468	13.2%	1,101	475	32,203	30,804	-4.3%	(1,400)	1,544
Jet fuel	13,655	4,610	-66.2%	(9,045)	231	55,487	20,073	-63.8%	(35,414)	1,006
Other ⁽¹⁾	2,696	(2,337)	-186.7%	(5,033)	(117)	5,973	12,800	114.3%	6,827	642
Petrochemical products ⁽²⁾	3,509	3,870	10.3%	361	194	17,858	15,107	-15.4%	(2,751)	757
Exports	129,572	121,003	-6.6%	(8,568)	6,066	585,842	445,234	-24.0%	(140,608)	22,319
Crude oil and condensates	98,002	83,007	-15.3%	(14,996)	4,161	430,385	315,132	-26.8%	(115,253)	15,797
Dry gas	4	3	-32.9%	(1)	0.1	31	10	-67.1%	(21)	0.5
Petroleum products	30,363	36,939	21.7%	6,576	1,852	150,721	126,642	-16.0%	(24,079)	6,348
Petrochemical products	1,202	1,055	-12.3%	(148)	53	4,705	3,450	-26.7%	(1,255)	173
Services revenues	1,044	1,179	12.9%	135	59	9,109	4,720	-48.2%	(4,389)	237

(1) Includes propylene refining, asphalts, sulfur, hexane, solvent L and others.

(2) Includes Pemex Fertilizantes, Fertinal and Pro-Agroindustria products

PEMEX
Operating Costs and Expenses

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,					
	2019	2020	Change	2020	2019	2020	Change	2020		
	(MXN million)			(USD million)	(MXN million)			(USD million)		
Operating costs and expenses	462,537	311,865	-32.6%	(150,672)	15,633	1,372,670	998,630	-27.2%	(374,041)	50,060
Cost of sales	425,120	272,876	-35.8%	(152,244)	13,679	1,220,016	842,010	-31.0%	(378,006)	42,209
Operating expenses	31,987	41,557	29.9%	9,569	2,083	117,392	123,552	5.2%	6,160	6,193
Purchases for resale	117,875	66,244	-43.8%	(51,631)	3,321	479,782	272,694	-43.2%	(207,088)	13,670
Hydrocarbon exploration taxes	285	479	68.0%	194	24	1,311	1,755	33.8%	444	88
Hydrocarbon exploration duties	243	319	31.5%	76	16	1,050	1,112	5.9%	62	56
Hydrocarbon extraction taxes	737	740	0.4%	3	37	2,912	3,053	4.9%	141	153
Hydrocarbon extraction duties	14,425	9,640	-33.2%	(4,786)	483	61,833	37,694	-39.0%	(24,139)	1,890
Other	259,568	153,897	-40.7%	(105,670)	7,715	555,736	402,150	-27.6%	(153,586)	20,159
Net cost for the period of employee benefits	7,252	9,260	27.7%	2,008	464	30,216	35,119	16.2%	4,903	1,760
Depreciation and amortization expenses	36,895	29,786	-19.3%	(7,110)	1,493	139,800	129,281	-7.5%	(10,518)	6,481
Impairment (reversal) of wells, pipelines, property, plant and equipment	104,731	26,854	-74.4%	(77,877)	1,346	97,082	10,743	-88.9%	(86,339)	539
Losses due to fuel subtraction	899	1,508	67.7%	609	76	4,645	4,279	-7.9%	(366)	215
Other concepts	109,790	86,489	-21.2%	(23,300)	4,336	283,993	222,727	-21.6%	(61,266)	11,165
Transportation and distribution expenses	5,707	2,849	-50.1%	(2,857)	143	21,886	10,765	-50.8%	(11,120)	540
Administrative expenses	31,710	36,139	14.0%	4,429	1,812	130,769	145,854	11.5%	15,085	7,311

Note: "Other concepts" includes preservation and maintenance, exploration expenses, non-successful wells, inventories variation, and subsidiary entities consolidation net effect.

PEMEX
Interest expense & interest income

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,					
	2019	2020	Change	2020	2019	2020	Change	2020		
	(MXN million)			(USD million)	(MXN million)			(USD million)		
Income (financial cost)	(26,693)	(26,869)	-0.7%	(176)	(1,347)	(108,378)	(132,500)	-22.3%	(24,122)	(6,642)
Financial cost	(30,204)	(26,169)	13.4%	4,035	(1,312)	(132,861)	(145,759)	-9.7%	(12,897)	(7,307)
Financial income	3,512	(700)	-119.9%	(4,211)	(35)	24,484	13,259	-45.8%	(11,225)	665
Income (cost) by financial derivatives	6,276	17,652	181.3%	11,376	885	(18,512)	4,611	124.9%	23,123	231
Cost of financial derivatives	(3,384)	(898)	73.5%	2,486	(45)	(34,743)	(52,012)	-49.7%	(17,269)	(2,607)
Income (cost) by financial derivatives	9,660	18,550	92.0%	8,890	930	16,231	56,623	248.8%	40,392	2,838
Profit (Loss) in changes	69,624	254,361	265.3%	184,737	12,751	86,930	(129,106)	-248.5%	(216,037)	(6,472)
Profit in changes	569,383	1,578,667	177.3%	1,009,285	79,136	1,703,074	3,541,951	108.0%	1,838,876	177,553
Loss in changes	(499,759)	(1,324,307)	-165.0%	(824,547)	(66,386)	(1,616,144)	(3,671,057)	-127.1%	(2,054,913)	(184,025)
Total financial cost	49,207	245,144	398.2%	195,937	12,289	(39,959)	(256,995)	-543.1%	(217,036)	(12,883)

PEMEX
Taxes and Duties

	Fourth quarter (Oct.-Dec.)				Year ended Dec. 31,					
	<u>2019</u>	<u>2020</u>	<u>Change</u>	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>Change</u>	<u>2020</u>		
	(MXN million)			(USD million)	(MXN million)			(USD million)		
Total taxes and duties	74,617	59,838	-19.8%	(14,778)	3,000	343,823	185,785	-46.0%	(158,038)	9,313
Profit-sharing duty	112,299	42,352	-62.3%	(69,947)	2,123	372,812	154,938	-58.4%	(217,874)	7,767
Income tax and others	(213)	(474)	-123.0%	(261)	(24)	1,675	2,225	32.8%	550	112
Deferred taxes	(37,470)	17,960	147.9%	55,430	900	(30,664)	28,622	193.3%	59,286	1,435

PEMEX
Selected Indices

Pemex - Exploration and Production	As of December 31,			
	<u>2019</u>	<u>2020</u>	<u>Change</u>	<u>2020</u>
				(USD/boe)
Total sales / Hydrocarbons production (MXN/boe)	840.8	615.5	(225.3)	30.9
Operating income / Hydrocarbons production (MXN/boe)	47.7	148.8	101.1	7.5
Net income / Hydrocarbons production (MXN/boe)	(346.9)	(228.4)	118.5	(11.5)
Taxes and duties / Operating income (%)	886.0%	117.8%	(768.2)	0.1

PEMEX
Consolidated Balance Sheet

	As of December 31, <u>2019</u>	As of December 31, <u>2020</u>		<u>Change</u>	<u>2020</u>
	(MXN million)				(USD million)
Total assets	1,918,448	1,905,530	-0.7%	(12,918)	95,522
Current assets	340,552	333,772	-2.0%	(6,781)	16,732
Cash and cash equivalents	60,622	40,001	-34.0%	(20,620)	2,005
Clients	89,264	68,265	-23.5%	(20,999)	3,422
Accounts, notes receivable and other	91,242	143,381	57.1%	52,140	7,188
Inventories	82,672	52,691	-36.3%	(29,981)	2,641
Derivative financial instruments	11,496	25,948	125.7%	14,452	1,301
Short-term notes receivable	4,910	-	-100.0%	(4,910)	-
Other current assets	347	3,485	905.6%	3,138	175
Non-current assets	1,577,896	1,571,758	-0.4%	(6,137)	78,790
Permanent investments in shares of associated companies and others	14,875	11,943	-19.7%	(2,931)	599
Net wells, pipelines, properties, plant and equipment	1,211,750	1,236,881	2.1%	25,131	62,003
Long-term document receivables	122,565	887	-99.3%	(121,678)	44
Deferred taxes	136,167	108,484	-20.3%	(27,682)	5,438
Restricted cash	-	51	0.0%	51	3
Intangible assets	14,585	22,766	56.1%	8,181	1,141
Other assets	7,137	131,551	1743.3%	124,415	6,594
Right-of-use asset	70,818	59,195	-16.4%	(11,623)	2,967
Total liabilities	3,915,656	4,345,635	11.0%	429,979	217,841
Current liabilities	552,204	786,182	42.4%	233,978	39,410
Short-term financial debt	244,924	391,097	59.7%	146,173	19,605
Suppliers	208,034	297,994	43.2%	89,959	14,938
Taxes and duties payable	50,693	50,754	0.1%	61	2,544
Accounts and accrued expenses payable	26,055	32,333	24.1%	6,278	1,621
Derivative financial instruments	16,650	9,318	-44.0%	(7,332)	467
Creditors for financial leasing C.P. IFRS16	5,847	4,686	-19.9%	(1,161)	235
Long-term liabilities	3,363,453	3,559,453	5.8%	196,001	178,430
Long-term financial debt	1,738,250	1,867,630	7.4%	129,380	93,622
Reserve for employee benefits	1,456,815	1,534,970	5.4%	78,154	76,946
Reserve for diverse credits	98,012	94,612	-3.5%	(3,400)	4,743
Other liabilities	4,397	4,892	11.2%	494	245
Deferred taxes	3,677	2,273	-38.2%	(1,404)	114
Long-term creditors for financial leasing C.P. IFRS16	62,302	55,077	-11.6%	(7,224)	2,761
Total equity	(1,997,208)	(2,440,105)	-22.2%	(442,897)	(122,319)
Holding	(1,997,067)	(2,440,446)	-22.2%	(443,379)	(122,336)
Certificates of contribution "A"	478,675	524,931	9.7%	46,256	26,314
Federal Government Contributions	43,731	43,731	0.0%	-	2,192
Legal Reserve	1,002	1,002	0.0%	-	50
Comprehensive accumulated results	(240,079)	(248,952)	-3.7%	(8,874)	(12,480)
Retained earnings (accumulated losses)	(2,280,396)	(2,761,158)	-21.1%	(480,761)	(138,413)
From prior years	(1,933,107)	(2,280,396)	-18.0%	(347,289)	(114,313)
For the year	(347,289)	(480,761)	-38.4%	(133,472)	(24,100)
Participation of non-holding entities	(142)	341	340.2%	482	17
Total liabilities and equity	1,918,448	1,905,530	-0.7%	(12,918)	95,522

PEMEX
Selected Financial Indices

	As of December 31, 2019	As of December 31, 2020	Change
Property, plant and equipment / Assets	63.2%	64.9%	1.7
Financial debt / Total liabilities and equity	103.4%	118.5%	15.2
Working capital (MXN million)	(211,651)	(452,410)	(240,759)

PEMEX
Consolidated total financial debt

	As of December 31, 2019	As of December 31, 2020	Change	2020
		(MXN million)		(USD million)
Total financial debt	1,983,174	2,258,727	13.9%	275,553
Short-term	244,924	391,097	59.7%	146,173
Long-term	1,738,250	1,867,630	7.4%	129,380
Cash and cash equivalent	60,585	40,001	-34.0%	(20,584)
Total net financial debt	1,922,589	2,218,726	15.4%	111,222

PEMEX
Financial debt maturity profile

	As of December 31, 2020	
	(MXN million)	(USD million)
Total financial debt	2,258,727	113,227
In Mexican pesos	292,408	14,658
2020	-	-
January 2021 - December 2021	135,465	6,791
January 2022 - December 2022	10,471	525
January 2023 - December 2023	7,027	352
January 2024 - December 2024	68,202	3,419
January 2025 and forward	71,243	3,571
Other currencies	1,966,319	98,569
2020	-	-
January 2021 - December 2021	255,632	12,814
January 2022 - December 2022	107,462	5,387
January 2023 - December 2023	124,128	6,222
January 2024 - December 2024	112,859	5,657
January 2025 and forward	1,366,238	68,488

PEMEX
Exposure of Debt Principal⁽¹⁾

	As of March 31,		As of March 31,		As of March 31,	
	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>2020</u>
	<u>By currency</u>		<u>At fixed rate</u>		<u>At floating rate</u>	
Total	100.0%	100.0%	87.4%	86.8%	12.6%	13.2%
USD	66.9%	70.0%				
MXN	10.2%	11.4%				
EUR	16.0%	14.4%				
CHF	1.1%	0.5%				
GBP	1.0%	1.0%				
JPY	1.6%	1.0%				
UDIs	3.1%	1.7%				

(1) Includes derivative financial instruments.

PEMEX
Derivative Financial Instruments

	As of December 31, 2019	As of December 31, 2020	Change	2020
	(MXN million)	(MXN million)		(USD million)
Derivative financial instruments linked to debt and assets				
Mark to market (MXN million)	(3,770)	17,908	21,678	898
Interest rate swaps	(88)	(701)	(613)	(35.1)
Interest rate options	-	(1,331)	(1,331)	(67)
Cross currency swaps	(1,937)	18,767	20,705	941
Currency options	(895)	908	1,803	46
Currency swaps without notional exchange	(850)	265	1,114	13
Face value (MXN million)	628,921	693,387	64,466	34,759
Interest rate swaps	22,214	19,076	(3,138)	956
Interest rate options	-	49,872	49,872	2,500
Cross currency swaps	300,803	255,111	(45,691)	12,788
Currency options	203,924	261,376	57,452	13,102
Currency swaps without notional exchange	101,981	107,952	5,972	5,412
Crude oil derivative financial instruments				
Mark to market (MXN million)	(1,373)	(1,267)	106	(64)
Crude options	(1,373)	(1,267)	106	(64)
Volume (MM barrels)	85.1	55.2	(29.9)	N.A.
Crude options	85.1	55.2	(29.9)	N.A.
Crude oil and petroleum products derivative financial instruments classified as cash and cash equivalents for accounting purposes due to high liquidity				
Mark to market (MXN million)	(443.2)	(127.9)	315.3	(6.4)
Stock market futures	(124.8)	(32.3)	92.5	(1.6)
Stock market swaps	(318.4)	(95.6)	222.8	(4.8)
Net volume (MM barrels)	(6.7)	0.0	6.7	N.A.
Stock market futures	(2.4)	0.6	3.0	N.A.
Stock market futures	(4.3)	(0.6)	3.7	N.A.
Derivative financial instruments of PMI				
Mark to market (MXN million)				
Interest rate swaps OTC markets	(11.0)	(11.2)	(0.2)	(0.6)
Face value (MXN million)				
Interest rate swaps OTC markets	768.6	482.6	(286.0)	24.2

As of June 30, 2020, the exchange rate of MXN 22.9715 = USD 1.00 is used

As of June 30, 2020, the exchange rate of MXN 25.80389 = EUR 1.00 is used

Note: the fair value of the Derivative Financial Instruments has been adjusted in accordance with International Financial Reporting Standards (IFRS).

PEMEX
Consolidated Statements of Cash Flows

	As of December 31,		Change	2020	
	2019	2020		(USD million)	
	(MXN million)				
Operating activities					
Net income (loss)	(347,911)	(480,966)	-38.2%	(133,055)	(24,110)
Income taxes and duties	343,823	185,785	-46.0%	(158,038)	9,313
Items related to investing activities	325,278	178,847	-45.0%	(146,431)	8,965
Depreciation and amortization	137,823	128,771	-6.6%	(9,052)	6,455
Amortization of intangibles	479	538	12.4%	59	27
Impairment of properties, plant and equipment	97,082	10,743	-88.9%	(86,339)	539
Unsuccessful wells	71,604	9,920	-86.1%	(61,684)	497
Exploration expenses	7,991	9,599	20.1%	1,608	481
Retirement of property, plant and equipment	2,542	4,512	77.5%	1,970	226
Amortization of right-of-use	6,858	7,230	5.4%	372	362
Profit (loss) from share transfer	-	(708)		(708)	(35)
Effects of non-consolidated subsidiaries and affiliates	1,158	3,685	218.3%	2,527	185
Effects of net present value of reserve for well abandonment	(259)	4,556	1860.2%	4,815	228
Activities related to financing activities	30,133	258,651	758.4%	228,518	12,966
Interest expense	132,861	142,890	7.5%	10,028	7,163
Amortized cost of debt	-	1,869		1,869	94
Interest income	(24,484)	(9,331)	61.9%	15,153	(468)
Unrealized foreign exchange loss (income)	(78,245)	123,223	257.5%	201,468	6,177
Subtotal	351,323	142,317	-59.5%	(209,006)	7,134
Funds provided by (used in) operating activities	(266,102)	(16,386)	93.8%	249,716	(821)
Taxes paid	(347,515)	(153,708)	55.8%	193,807	(7,705)
Financial instruments for negotiation	11,641	(21,784)	-287.1%	(33,425)	(1,092)
Accounts and notes receivable	(13,286)	(31,140)	-134.4%	(17,854)	(1,561)
Inventories	(650)	29,981	4715.1%	30,631	1,503
Accounts payable and accrued expenses	1,137	6,278	451.9%	5,140	315
Suppliers	46,561	93,535	100.9%	46,974	4,689
Reserve for diverse credits	(5,788)	5,355	192.5%	11,143	268
Reserve for employees benefits	66,955	60,835	-9.1%	(6,120)	3,050
Other taxes and duties	(25,158)	(5,737)	77.2%	19,421	(288)
Net cash flow from operating activities	85,221	125,930	47.8%	40,710	6,313
Investment activities					
Acquisition of property, plant and equipment	(109,654)	(184,198)	-68.0%	(74,544)	(9,234)
Other documents receivable	69	-	-100.0%	(69)	-
Interest charged	16,217	-	0.0%	(16,217)	-
Intangible assets	(17,220)	(21,476)	-24.7%	(4,256)	(1,077)
Other assets	(711)	(3,810)	-436.0%	(3,099)	(191)
Resources from share transfer	-	135		135	7
Net cash flow from investing activities	(111,299)	(209,349)	-88.1%	(98,050)	(10,494)
Cash needs related to financing activities	(26,078)	(83,418)	-219.9%	(57,340)	(4,182)
Financing activities					
Increase of contributions from the Federal Government	122,131	46,256	-62.1%	(75,875)	2,319
Document received from the Federal Government	32,494	4,081	-87.4%	(28,413)	205
Interest charged for the document received from the Federal Government	6,211	8,045	29.5%	1,834	403
Principal payments and interest on financial leases	(10,709)	(10,079)	5.9%	631	(505)
Loans obtained from financial institutions	1,167,835	1,288,622	10.3%	120,787	64,597
Amortization of loans	(1,185,042)	(1,151,962)	2.8%	33,080	(57,746)
Interest paid	(127,945)	(130,706)	-2.2%	(2,761)	(6,552)
Net cash flow from financing activities	4,974	54,256	10	49,282	2,720
Net Increase (decrease) in cash and cash equivalents	(21,104)	(29,162)	(0)	(8,058)	(1,462)
Effect of change in cash value	(186)	8,542	4682.4%	8,728	428
Cash and cash equiv. at the beginning of the period	81,912	60,622	(0)	(21,291)	3,039
Cash and cash equivalents at the end of the period	60,622	40,001	(0)	(20,620)	2,005

PEMEX
EBITDA Reconciliation

	Fourth quarter (Oct.-Dec.)					Year ended Dec. 31,				
	2019	2020	Change	2020	2020	2019	2020	Change	2020	2020
	(MXN million)			(USD million)		(MXN million)			(USD million)	
Operating income (loss)	(145,019)	(59,626)	58.9%	85,393	(2,989)	37,030	(34,501)	-193.2%	(71,530)	(1,729)
+ Net cost for the period of employee benefits	27,390	32,150	17.4%	4,760	1,612	116,177	128,808	10.9%	12,631	6,457
- Pension payment and seniority premium	20,279	18,576	-8.4%	(1,703)	931	59,751	63,127	5.7%	3,376	3,164
- Health service	1,433	1,272	-11.3%	(162)	64	5,734	5,087	-11.3%	(647)	255
+ Depreciation	28,243	17,859	-36.8%	(10,384)	895	85,595	72,777	-15.0%	(12,817)	3,648
+ Amortization	8,397	13,691	63.0%	5,293	686	59,565	63,761	7.0%	4,196	3,196
+ Undeveloped wells	67,216	9,102	-86.5%	(58,114)	456	67,216	9,102	-86.5%	(58,114)	456
+ Impairment	104,731	26,854	-74.4%	(77,877)	1,346	97,082	10,743	-88.9%	(86,339)	539
EBITDA	69,247	20,183	-70.9%	(49,064)	1,012	397,180	182,478	-54%	(214,703)	9,147

PEMEX Business Segment Information								
	<u>Exploration and Production</u>	<u>Industrial Transformation</u>	<u>Fertilizers</u>	<u>Logistics</u>	<u>Commercial entities</u>	<u>Petróleos Mexicanos and Subsidiary Companies</u>	<u>Intersegment eliminations</u>	<u>Total</u>
(MXN million)								
Year ended Dec. 31, 2020								
Total sales	543,975	575,224	1,944	84,674	440,940	107,104	(800,131)	953,730
External clients	301,393	477,730	1,515	-	159,786	8,585	-	949,010
Intersegment	242,448	97,303	427	80,575	280,924	98,452	(800,131)	-
Revenues from services	133	191	1	4,099	229	67	-	4,720
Impairment (reversal) of wells, pipelines, property, plant and equipment	(50,270)	61,017	92	(427)	331	-	-	10,743
Cost of sales	391,306	654,535	3,071	43,615	430,672	27,478	(719,411)	831,267
Gross income (loss)	202,939	(140,328)	(1,220)	41,486	9,936	79,626	(80,720)	111,720
Other revenues	2,156	4,093	13	513	1,014	3,912	-	11,701
Other expenses	897	131	(6)	7	206	100	(33)	1,302
Transportation and distribution expenses	252	12,784	400	108	1,278	178	(4,234)	10,765
Administrative expenses	72,457	51,017	1,099	15,763	2,125	79,864	(76,472)	145,854
Impairment (reversal) of financial assets	-	-	-	-	-	-	-	-
Operating income (loss)	131,490	(200,168)	(2,700)	26,121	7,342	3,395	19	(34,501)
Financial Cost	(148,430)	(11,492)	(675)	(451)	(813)	(211,759)	227,860	(145,759)
Financial Income	74,197	224	246	3,341	307	162,825	(227,880)	13,259
Income (cost) due to financial derivatives	12,455	23	-	-	(1,794)	(6,072)	-	4,611
Foreign exchange profit (loss)	(116,528)	(8,931)	(167)	(442)	(750)	(2,288)	-	(129,106)
Profit sharing in non-consolidated subsidiaries and affiliates	(109)	1,002	(2,960)	(1)	(2,005)	(416,000)	416,388	(3,685)
Total taxes, duties and others	154,938	-	-	5,705	3,149	21,993	-	185,785
Net income (loss)	(201,865)	(219,342)	(6,256)	22,863	(861)	(491,893)	416,388	(480,966)
Depreciation and amortization	100,898	19,108	10	5,918	312	2,526	-	128,771
Right-of-use amortization	313	4,680	36	461	992	748	-	7,230
Net cost of employee benefits	35,356	51,177	669	8,928	-	32,678	-	128,808
As of December 31, 2020								
Total assets	1,770,547	487,563	7,437	332,838	208,746	1,635,990	(2,537,591)	1,905,530
Current assets	936,990	147,604	2,963	166,203	168,244	908,402	(1,996,634)	333,772
Investment in securities of associated companies	851	44,025	1,701	91	29,619	(1,348,773)	1,284,429	11,943
Property, plant and equipment	794,804	252,287	2,322	124,078	3,883	59,508	-	1,236,881
Total liabilities	2,826,946	1,096,070	17,782	130,193	130,710	3,965,955	(3,822,020)	4,345,635
Current liabilities	463,694	388,396	10,713	39,568	129,733	1,748,240	(1,994,162)	786,182
Long-term liabilities	2,363,252	707,674	7,069	90,625	977	2,217,714	(1,827,858)	3,559,453
Long-term debt	1,832,529	19,383	-	1,232	804	1,841,539	(1,827,858)	1,867,660
Employee benefits	439,882	638,643	6,616	83,059	(651)	367,421	-	1,534,970
Equity	(1,056,399)	(608,507)	(10,345)	202,645	78,036	(2,329,964)	1,284,429	(2,440,105)
Year ended Dec. 31, 2019								
Total sales	743,269	927,144	2,196	93,268	659,716	111,327	(1,134,949)	1,401,971
External clients	409,060	797,167	1,634	-	175,509	9,492	-	1,392,863
Intersegment	333,736	127,888	561	88,605	484,139	100,021	(1,134,949)	-
Revenues from services	473	2,089	1	4,664	68	1,814	-	9,109
Impairment (reversal) of wells, pipelines, property, plant and equipment	169,835	(42,244)	2,299	(34,119)	1,312	-	-	97,082
Cost of sales	472,489	970,522	3,381	51,299	646,671	49,979	(1,071,409)	1,122,933
Gross income (loss)	100,945	(1,135)	(3,483)	76,089	11,733	61,348	(63,541)	181,956
Other revenues	6,775	3,110	23	203	444	4,364	-	14,919
Other expenses	6,113	552	7	312	-	131	76	7,190
Transportation and distribution expenses	247	24,009	288	22	1,323	31	(4,035)	21,886
Administrative expenses	59,172	50,652	616	8,504	2,576	68,792	(59,543)	130,769
Impairment (reversal) of financial assets	16	(1)	-	-	-	-	-	14
Operating income (loss)	42,172	(73,237)	(4,372)	67,453	8,279	(3,242)	(38)	37,015
Financial Cost	(134,242)	(6,346)	(771)	(434)	(972)	(208,419)	218,323	(132,861)
Financial Income	82,986	1,938	65	697	801	156,298	(218,301)	24,484
Income (cost) due to financial derivatives	(2,263)	(9)	-	-	(1,472)	(14,769)	(0)	(18,512)
Foreign exchange profit (loss)	78,315	3,674	48	214	(213)	4,891	-	86,930
Profit sharing in non-consolidated subsidiaries and affiliates	29	105	(2,315)	(18)	1,195	(295,764)	295,609	(1,158)
Total taxes, duties and others	373,640	(1,446)	-	(19,903)	2,433	(10,901)	-	343,823
Net income (loss)	(306,643)	(72,428)	(7,344)	87,815	5,186	(350,103)	295,593	(347,926)
Depreciation and amortization	103,965	25,261	(324)	6,521	93	2,307	-	137,823
Right-of-use amortization	258	3,524	36	261	963	511	-	5,552
Net cost of employee benefits	34,523	54,340	(6)	243	38	27,020	-	116,157
As of December 31, 2019								
Total assets	1,755,183	606,060	9,494	271,958	204,428	1,719,748	(2,648,422)	1,918,448
Current assets	985,938	220,597	7,773	111,583	161,300	718,345	(1,864,986)	340,552
Investment in securities of associated companies	960	9,711	(1,393)	86	30,966	(936,476)	911,020	14,875
Property, plant and equipment	735,552	321,730	2,613	111,831	4,384	35,640	-	1,211,750
Total liabilities	2,603,179	972,651	18,770	107,107	128,724	3,644,667	(3,559,442)	3,915,656
Current liabilities	393,129	290,129	12,649	28,995	125,342	1,564,317	(1,862,357)	552,204
Long-term liabilities	2,210,050	682,522	6,122	78,112	3,382	2,080,350	(1,697,085)	3,363,453
Long-term debt	1,702,117	19,025	-	1,952	1,624	1,710,609	(1,697,076)	1,738,250
Employee benefits	412,773	607,876	5,643	69,834	(991)	361,681	-	1,456,815
Equity	(847,997)	(366,591)	(9,276)	164,851	75,704	(1,924,920)	911,020	(1,997,208)

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